Manufacturers Directory Rochester, Minnesota MSA



January 2017

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RAEDI Address:

RAEDI Address: Rochester Area Economic Development, Inc. 220 South Broadway, Suite 100 Rochester, MN 55904 (507) 288-0208 Fax: (507) 282-8960 Website: www.raedi.com Company Name: ABC Supply Co., Inc. Address: 3754 85th Street NW City: Oronoco State: MN Zip: 55960 Phone: 507-367-2211 Fax: 507-367-2686 Branch Mgr: Tony Tompkins SIC: 5031, 5033 Business Description: wholesaler of building materials Employs: 13 Estab: 2006 Distr.: Local Sales: \$5.5-\$6.5 million Website: www.abcsupply.com Privately owned corporation

Company Name: Abel Signs, Inc. Address: 14 N. Mantorville Avenue City: Kasson State: MN Zip: 55944 Phone: 507-634-6501 Fax: 507-634-4060 President: Chris Abel SIC: 3993 NAICS: 339950 Business Description: vinyl lettering, advertising signs Employs: 3 Estab: 1947 Distr.: Regional Sales: under \$500,000 Privately owned corporation Web: www.abelsignsmn.com

<u>Company Name:</u> Ability Building Center Address: 1911 14th St. NW, P.O. Box 6938 City: Rochester State: MN Zip: 55903 Executive Director – Bruce Remme Phone: 507-281-6262 Fax: 507-281-6270 Website: www.abcinc.org SIC: 2399 NAICS: 323100 Business Description: medical kits, industrial sewing, signs, decals, banner & flag assemblies Employs: 500 Established: 1956 Distribution: National Sales: \$5.2 million Private owned corporation

<u>Company Name:</u> Acrotech Inc Address: 980 W. Lakewood Ave City: Lake City State: MN Zip: 55041 Phone: 651-345-3362 Fax: 651-345-3759 Pres: Andrew Oliver Employs: 33 SIC: 3089, 3444 Distrib.: Intl Estab: 1984 Business Description: Custom molded urethane sheets, tooling & sheet metal fabrication Privately Owned Corporation **<u>Company Name:</u>** Ardent Mills LLC Address: 905 W. Marion St City: Lake City State: MN Zip: 55041 Phone: 651-345-3351 Fax: 651-345-4946 Facility Mgr: Mike McShane Employs: 40 SIC: 2041 Distrib.: National NAICS: 311211 Estab: 1901 Business Description: Flour & wheat products Limited Liability Company

Company Name: ACER, Inc. Address: 6463 50th Street S.E. City: Rochester State: MN Zip: 55904 Phone: 507-288-9506 Fax: 507-288-9507 President: Steve Aylsworth SIC: 3543 NAICS: 332997 Business Description: Industrial Prototypes Employs: 5 Estab: 1997 Distr.: lnt'l Sales: Under \$500,000 Website: www.acerinc.com

<u>Company Name:</u> Active Tool & Die, Inc. Address: 2143 Donahue Ave City: St. Charles State: MN Zip: 55972 Phone: 507-932-3363 Fax: 507-932-3373 Vice Pres: Brent & Darin Ihrke SIC: 3544 NAICS: 333500 Employs: 13 Business Description: General machining & tool & die job shop Estab: 1997 Distribution: National Sales: \$1-2.5 million

<u>Company Name:</u> Adler's Sporting Goods & Apparel Address: 1706 3rd Avenue S.E. City: Rochester State: MN Zip: 55904 Phone: 507-288-1991 Fax: 507-288-4313 Owner: Roger Toomey SIC: 2395 NAICS: 314999 Business Description: Embroidery Estab: 1956 Distrib: Regional Employs: 4 Sales: \$500,000 - \$1 million Website: www.adlerssportinggoods.com Privately owned corporation

Company Name: Aero Strategies Unlimited Address: 521 Eagle Court City: Mantorville State: MN Zip: 55955 Phone: 507-635-5976 Fax: 507-635-5976 Pres: Edward Reicher SIC: 3728 Employs: 2 Estab: 1995 Business Description: Fiberglass aircraft components Distrib: Intl Sales: under \$500,000 Sole Ownership Website: www.aerosu.com <u>Company Name:</u> AG Specialists Address: 213 West 13th Street, P. O. Box 366 City: St. Charles State: MN Zip: 55972 Phone: 507-932-4800 Fax: 507-932-4195 Employs: 7 Estab: 1964 SIC: 2048 Sales: \$500,000 - \$1 mil Business Description: Livestock feed Distribution: Local Sales: \$500,000 - \$1 million Privately owned corporation

Company Name: Annie B's Candy Address: 340 E. Belvedere Ave City: Kellogg State: MN Zip: 55945 Phone: 507-767-4994 Fax: 507-767-4766 Pres: Justin Henke Employs: 20 SIC: 2064 NAICS: 311300 Distrib.: National Estab: 1980 Website: www.anniebs.com Business Description: Caramel & food products Privately Owned Corporation

Company Name: Ashdown, Inc. Address: 68132 250th Avenue City: Kasson State: MN Zip: 55944 Phone: 507-634-3143 Fax: 507-634-7691 Pres: Kelly Johnson Employs: 4 SIC: 2721 Distrib.: Intl Estab: 1999 Website: www.teddybeartimes.com Business Description: Magazine Publishing

<u>Company Name:</u> Airgas North Central, Inc. Address: 20753 636th Street City: Dodge Center State: MN Zip: 55927 Phone: 507-374-6992 Fax: 507-374-6988 Supervisor: Rick Jackson Employs: 6 Estab: 2005 SIC: 5169, 5085 Business Description: feed, grain and fertilizer blending Distribution: Regional Privately owned corp. Website: www.airgas.com

<u>Company Name:</u> Alter Metal Recycling Address: 19930 740th St City: Hayfield State: MN Zip: 55940 Phone: 507-477-9920 Fax: 507-477-3315 Facility Mgr: Steve Mueller Employs: 5 SIC: 5093 Business Description: Wholesaler of recycled metal Distribution: Local Privately owned corporation Company Name:All American Co-opAddress:113 SE 4th SreetCity:StewartvilleState:MNZip:55976Phone:507-533-4222Fax:507-280-0066GM:Glen LuttekeEmploys:30SIC:BusinessDescription:feed,grain and fertilizerblendingDistribution:LocalSales:\$10-\$25 millionEstab:1908Privately owned corporation

Company Name: Al-Corn Clean Fuel Co. Address: 797 5th Street City: Claremont State: MN Zip: 55924 Phone: 507-681-7100 Fax: 507-681-7100 CEO: Randall Doyal Employs: 30 Estab: 1994 SIC: 2869 Business Description: Ethanol Distribution: Local Privately owned corporation

Company Name: American Homepatient, Inc. Address: 414 Service Court NE City: Rochester State: MN Zip: 55906 Manager: Jeff Trottman Phone: 507-281-0559 Fax: 507-281-0559 SIC: 5047 Employs: 7 Sales: under \$500,000 Business Description: Distributor of durable medical equipment, including hospital beds and wheelchairs Distribution: local Website: www.ahom.com

Company Name: Anderson Memorials, Inc. Address: 2843 S. Broadway Avenue City: Rochester State: MN Zip: 55904 Office Manager: Kyle Larson Phone: 507-282-7502 Fax: 507-282-9502 SIC: 3281 NAICS: 327991 Business Description: cemetery memorials, public monuments, granite signs & stone products Employs: 8 Established: 1870 Distribution: Local Privately Owned Sub S -corporation

Company Name: Anderson's Wheelchair & Therapeutic Supply, Inc. Address: 1117 2nd Street SW City: Rochester State: MN Zip: 55902 Partners: Jay Anderson & Steve Forliti SIC: 5047 Phone: 507-288-0113 Fax: 507-288-0414 Business Description: distributor of wheelchairs Employs: 8 Established: 1967 Distribution: local Privately owned Corporation Website: www.andersonswheelchair.com Company Name: Artistic Engraving Address: 728 18th Avenue NE City: Rochester State: MN Zip: 55906 Owner: Twanna Buske Phone: 507-281-0955 SIC: 3479 Business Description: Engraving Employs: 2 Established: 1998 Distribution: National Sales: under \$500,000 Website: www.artisticengravingco.com

<u>Company Name:</u> Associated Milk Producers, Inc. Address: 700 1st Avenue SE City: Rochester State: MN Zip: 55904 Phone: 507-282-7401 Fax: 507-529-9883 General Mgr: Steve Voss SIC: 2022 NAICS: 311513 Website: www.ampi.com Business Description: Block cheese, ice cream mix & whey powder Employs: 100 Established: 1941 Distr: Regional Sales: \$25 million-\$100 million

Company Name: Automation Services, Inc Address: 400 N. 10th Street City: Lake City State: MN Zip: 55041 Phone: 651-345-5753 Fax: 651-345-5835 Pres: Patrick Murphy SIC: 3613, 3679 NAICS: 335313 Distrib.: National Employs: 15 Estab: 1995 Sales: \$4.2mil Business Description: Manufacturer of industrial electronic control panels Privately Owned Corporation

<u>Company Name:</u> Auto Value, Inc. Address: 504 6th Avenue NW City: Rochester State: MN Zip: 55901 Phone: 507-289-3941 Fax: 507-288-9009 Website: www.autovalue.com Persident: Clarence Koblitz SIC: 3599 NAICS: 336399 Business Description: general machining shop Employs: 12 Established: 1972 Distribution: Local Sales: Under \$500,000

<u>Company Name:</u> Azotic Coating Technology, Inc. Address: 921 37th Ave. NW City: Rochester State: MN Zip: 55901 Phone: 507-280-6763 Fax: 507-280-0260 Website: www.azotic.us President-Plant Mgr: Steven Starcke SIC: 3479 NAICS: 332812 Business Description: Thin film surface enhanced designer gemstone coatings Employs: 40 Established: 1993 Distribution: Intl. Privately Owned Corporation

Company Name: AKE Safety Equipment

Address: 32 Woodlake Dr. SE City: Rochester State: MN Zip: 55904 Phone: 507-258-4418 Fax: 507-258-4420 Website: www.ake.com V.P.Sales: Adam Willams SIC: 3999 Business Description: Fire extinguishers Employs: 15 Sales: \$1mil – \$2.5mil Privately Owned Corporation

Company Name: Barry Screen Print Co. Address: 2015 NW 32nd Avenue City: Rochester State: MN Zip: 55901 GM: Dennis Barry Phone: 507-288-4687 SIC: 2396 NAICS: 323113 Business Description: screen printing Employs: 3 Estab: 1974 Sales: Under \$500,000 Distr: Local Privately own corporation

Company Name: Benchmark Electronics, Inc. Address: 3535 Technology Drive NW City: Rochester State: MN Zip: 55901 Contact: Calvin Clemons Phone: 507-535-4000 Website: www.bench.com SIC: 3699; 3679 NAICS: 334412 Business Description: precision electromechanical & electronics for the medical, industrial, communications and defense industries Employs: 375 Estab: 1994

Company Name: Bernie's Lapidary Supply Co. Address: 1800 N. Broadway City: Rochester State: MN Zip: 55906 Phone: 507-282-3233 Fax: 507-206-4434 Manager: Carol Kirckof SIC: 3915; 3911 NAICS: 339911 Business Description: Jewelry, lapidary equipment Employs: 8 Established: 1997 Distribution: worldwide Sales: under \$700,000 Website: www.bernielapidary.com Company Name: Blazing Needles Custom Embroidery Address: 933 25th Street SE City: Rochester State: MN Zip: 55904 Phone: 507-536-7969 Fax: 507-536-7961 Owner: Kim Sallet SIC: 2395, 2396 NAICS: 323113 Business Description: Textile embroidery, screen print Employs: 1 Estab: 2000 Sales: under \$500,000 Distr: Local Website: www.blazingneedles.net

Company Name: Braun's Welding & Repair Address: 313 Dodge St City: Kellogg State: MN Zip: 55945 Phone: 507-767-4937 Pres: Mark J. Braun SIC: 3599 Employs: 2 Distrib.: Local Estab: 1980 Sales: Under \$500,000 Business Description: General Welding job shop Sole Ownership

Company Name: Bowman Tool & Machining, Inc. Address: 660 37th Street NW City: Rochester State: MN Zip: 55901 Phone: 507-286-1400 Fax: 507-280-0014 CEO: Angela Bowman SIC: 3446 NAICS: 332323 Business Description: Cast iron & general cnc machining Employs: 85 Estab: 1977 Sales: \$20 million Distr: National Website: www.btmcnc.com

Company Name: B & P Printing

Address: 24748 685th Street City: Kasson State: MN Zip: 55944 Phone: 507-365-8054 Fax: 507-365-8054 Owner: Bruce Sullivan SIC: 2759 NAICS: 323100 Business Description: Commercial Printing Employs: 2 Estab: 1996 Sales: under \$500,000 Distr: Regional

<u>Company Name:</u> Braaten Sand & Gravel, Inc. Address: 821 Country Club Road SE City: Byron State: MN Zip: 55920 Phone: 507-775-6657 Owner: Robert Braaten SIC: 1442 NAICS: 323100 Business Description: Sand & gravel mining & processing Employs: 4 Estab: 1981 Sales: \$500,000-\$1 mil Distr: Regional Privately Owned Corporation

Company Name: Briese Iron Works, Inc. Address: 7010 Dresser Drive NE City: Rochester State: MN Zip: 55906 Phone: 507-288-3499 Fax: 507-252-5029 President: John Briese SIC: 3441;3449;3446 NAICS: 332312 Business Description: Structural steel & architectural metal work Employs: 30 Estab: 1974 Sales: \$5-10 million Distr: Local Privately owned corporation

Company Name: Brogan Heating & Air Conditioning Address: 5315 Country Club Road West City: Rochester State: MN Zip: 55902 Phone: 507-289-0124 Fax: 507-289-7475 President: Roxanne Stewart SIC: 3444 NAICS: 332322 Business Description: Sheet metal fabrication Brand name - Lennox, Amana Employs: 15 Estab: 1979 Sales: \$1-5 million Distr: Regional Website: www.broganheating.com Privately owned corporation

Company Name: Bruemmer Woodworking Inc.

Address: 27025 County Road 73 City: Elgin State: MN Zip: 55932 Phone: 507-876-2315 President: Wesley Bruemmer Employs: 3 SIC: 2434 NAICS: 337110 Business Description: Wooden Cabinets, architectural millwork & bank fixtures Sales: Under \$500,000 Distr: Local Estab: 1964 Privately owned corporation

Company Name: Burt's Meat & Poultry, LLC Address: 114 Center Avenue City: Eyota State: MN Zip: 55934 Phone: 507-545-9904 Fax: 507-545-0168 Owner: Merlin Burt NAICS: 311611 Bus. Description: Beef & pork slaughtering & processing SIC: 2011 Employs: 7 Estab: 2000 Sales: under \$500,000 Limited Liability Company Company Name: Buyonlinenow, Inc. Address: 4865 19th Street NW, Suite 110 City: Rochester State: MN Zip: 55901 Phone: 507-281-6899 Fax: 507-529-3675 CEO: Robert Herman SIC: 5021; 5044; 5112 Bus. Description: Wholesaler of office furniture Employs: 20 Estab: 2000 Distr: National Website: www.byonlinenow.com Privately owned corporation

<u>Company Name:</u> Byron Review Address: 1011 Thompkins Dr. City: Byron State: MN Zip: 55920 Phone: 507-775-6180 Fax: 507-374-9327 Pres : Larry Dobson SIC: 2711 Bus. Description: Newspaper Publishing Employs: 4 Estab: 1895 Distr: Local

<u>Company Name:</u> Bryngelson Mfg & Technology Address: 105 S. Main St City: Claremont State: MN Zip: 55924 Phone: 507-528-9930 Fax: 507-528-9931 Ptnr : Damon Bryngelson SIC: 3089 Bus. Description: Plastic extrusions Employs: 7 Estab: 2000 Distr: Local Privately Owned Corporation

Company Name: CF Welding & Mfg., Inc. Address: 1734 County Road 142 SE City: Dover State: MN Zip: 55929 Phone: 507-932-5683 Fax: 507-932-5951 Pres: Craig Ferguson SIC: 3715 NAICS: 336212 Bus. Description: Truck boxes, trailers and loader forks Employs: 9 Estab: 1987 Sales: under \$500,000 Distr: National Privately owned corporation

Company Name: C & M Screen Printing & Embroidery Address: 120 S. Main St. City: Stewartville State: MN Zip: 55976 Phone: 507-533-9201 Fax: 507-533-6532 Owner: Clair Mrotek SIC: 23960 Bus. Description: Textile screen printing Employs: 3 Estab: 1988 Sales: \$500,000-\$1mil Distr: Local Privately owned corporation <u>Company Name:</u> Central Farm Services Address: 109 W. Main St. City: Hayfield State: MN Zip: 55940 Phone: 507-477-2244 Fax: 507-477-3453 Location Mgr: Dave Santjer SIC: 2048 Bus. Description: Swine Feed Employs: 20 Estab: 2000 Distr: Regional Privately owned corporation

Company Name: Century Plastic, Inc. Address: 500 2nd Ave SW City: Hayfield State: MN Zip: 55940 Phone: 507-477-3232 Fax: 507-477-2003 Office Mgr: Jodi Fitzgerald SIC: 3082 NAICS: 326121 Bus. Description: Plastic tubing Employs: 20 Estab: 1971 Sales: \$500,000-\$1mil Distr: Local Privately owned corporation

<u>Company Name:</u> Cenex Harvest States Address: 208 Main St. W City: Ostrander State: MN Zip: 55961 Phone: 507-657-2234 Fax: 507-657-2385 Chrm: Rick John SIC: 2875 NAICS: 325314 Bus. Description: Fertilizer blending Employs: 10 Estab: 1910 Sales: \$11mil-\$25mil Distr: Local Limited Liability Company

<u>Company Name:</u> Casey Publications, LLC Address: 56964 404th Ave City: Mazeppa State: MN Zip: 55956 Phone: 507-843-5331 Ptnr: Linda Campbell SIC: 2741 Bus. Description: Real Estate Guide publishing Employs: 2 Estab: 1988 Distr: Regional

Company Name: CHS Inc. Address: 3520 E. River Rd. NE City: Rochester State: MN Zip: 55906 Phone: 507-289-4086 Fax: 507-289-7653 GM: Mark Grove SIC: 2048, 2875 Employs: 20 Bus. Description: Divisional Headquarters & fertilizers & feed Estab: 1929 Sales: \$2.5mil - \$5mil Distr: Local Publicly owned corporation Company Name: Chatfield News Address: 220 main St S City: Chatfield State: MN Zip: 55923 Phone: 507-867-3870 Fax: 507-87-3870 Office Mgr: Pam Bluhm SIC: 2711 Bus. Description: Newspaper publishing Employs: 1 Estab: 1856 Sales: \$500,000- \$1mil Distr: Local Privately owned corporation

Company Name: CHS Country Operations Address: 135 W Front St City: Claremont State: MN Zip: 55924 Phone: 507-528-2175 Fax: 507-528-2644 Manager: Jon Klejeski SIC: 2875 NAICS: 325314 Bus. Description: Liquid fertilizer Employs: 12 Estab: 1860 Distr: Local Privately owned Sub S-corporation

<u>Company Name:</u> Clarey's Safety Equipment, Inc. Address: 1725 Highway 14 E. City: Rochester State: MN Zip: 55904 Phone: 507-289-6749 Fax: 507-289-5213 Pres: Jay Clarey SIC: 3559 NAICS: 334290 Web: www.clareys.com Email: info@clareys.com Business Description: fire protection equipment, trucks & industrial safety supplies Employs: 20 Estab: 1968 Distr: National Privately owned corporation

Company Name: Compass International, Inc. Address: 1815 14th Street NW City: Rochester State: MN Zip: 55901 Phone: 507-281-2143 Fax: 507-281-1736 Pres: Jon Rousu Website: www.ciimedical.com SIC: 3842;3841 NAICS: 339113 Business Description: neurosurgical equip., software development Employs: 4 Estab: 1986 Distr.: Intl Privately Owned Sub-s corp

<u>Company Name:</u> Comptech-EDM, LLC Address: 2210 County Road 121 N.E. City: Rochester State: MN Zip: 55906 Phone: 507-285-3191 Fax: 866-445-8168 Owner: Carlton Johnson SIC: 3599; 3479 Business Description: Laser engraving & precision machining job shop Employs: 3 Estab: 2000 Distr.: Regional Sales: under \$500,000 Website: www.comptech-edm.com

Company Name: Concast, Inc.

Address: 1010 North Star Drive City: Zumbrota State: MN Zip: 55992 Phone: 507-732-4095 Fax: 507-732-4094 Pres: Ben Olson SIC: 3272 Business Description: Precast concrete products for electrical applications; brand name Fibercrete Employs: 50 Estab: 1969 Distr.: International Sales: \$10-15 million Website: www.concastinc.com

Company Name: Concord Store & Locker Address: 55217 201st Ave City: West Concord State: MN Zip: 55985 Phone: 507-527-2736 Owner: Jerome Ryan SIC: 2011 NAICS: 311611 Business Description: Beef & pork processing Employs: 2 Estab: 1950 Distr.: Local Sales: Under \$500,000 Sole Ownership

Company Name: Country Home Dining Furniture Address: 65903 410th Ave City: Mazeppa State: MN Zip: 55956 Phone: 507-843-3794 Owner: Ezra Martin SIC: 2511 Business Description: Wooden dining room furniture Employs: 3 Estab: 2004 Distr.: Local Sales: Under \$500,00 Sole Ownership

Company Name: C P I Divisions Address: 138 E. main st City: West Concord State: MN Zip: 55985 Phone: 507-527-2233 Fax: 507-527-2308 Pres: Matthew Coy SIC: 2841 NAICS: 325611 Business Description: Hand soap, automotive electrical repair kits Employs: 20 Estab: 1982 Distr.: International Sales: \$5-\$10 million Website: www.cpidivisons.com

Company Name: Crenlo Cab Products Inc. Address: 2501 Valleyhigh Dr. NW City: Rochester State: MN Zip: 55901 Phone: 507-289-3371 Fax: 507-280-2350 Website: www.crenlo.com Pres: David Kilburn SIC: 3444 Business Description: Sheet metal enclosures, Employs: 700 Estab: 1952 Distr.: National

Company Name: Con-Tech Mfg Inc Address: 67079 170th Ave City: Dodge Center State: MN Zip: 55927 Phone: 507-374-2239 Fax: 507-374-2548 Pres: Dan Welsh SIC: 3713 Business Description: Concrete mixer trucks Employs: 75 Sales: \$10mil- \$25mil Privately owned Corp

Company Name: Copper Crane Pottery Address: 27972 Deep River Rd City: Lanesboro State: MN Zip: 55949 Phone: 507-875-2751 Fax: 507-875-2751 Ptnr: Joel P. Sampson SIC: 3269 NAICS: 327112 Business Description: Vases & pottery products Employs: 2 Sales: Under \$500,000 Estab: 1993 Privately owned partnership Distrib: National

Company Name:Community News Corp.Address: 40 W. Main StCity: Dodge Center State: MNZip: 55927Phone: 507-374-6531Fax: 507-374-9327Publisher: Larry DobsonSIC: 2711Business Description: Corporate headquarters &newspaper publishingEmploys: 8Estab: 1869Distr.: Regionalprivately owned sub-S corp

<u>Company Name:</u> Community News Corp. Address: 1011 Thompkins Dr. City: Byron State: MN Zip: 55920 Phone: 507-775-6180 Fax: 507-374-9327 Publisher: Larry Dobson SIC: 2711 Business Description: Newspaper publishing Employs: 4 Estab: 1895 Sales: Under \$500,000 Distr.: Local privately owned sub-S corp

<u>Company Name:</u> Connaughty Sales Inc Address: 32425 State Highway 43 City: Rushford State: MN Zip: 55971 Phone: 507-864-2955 Fax: 507-864-2546 Pres: Ken Connaughty SIC: 3499 Business Description: Metal Fabrication & agricultural products Employs: 7 Estab: 1985 Sales: \$500,000-\$1mill Distr.: Regional privately owned corp

<u>Company Name:</u> Crescent Electric Supply Co. Address: 1722 3rd Avenue SE City: Rochester State: MN Zip: 55904 Phone: 507-289-0421 Fax: 507-289-6058 Branch Mgr: Kevin Neisen SIC: 5063 Business Description: Distributor of Electrical Supplies Employs: 12 Estab: 1949 Distr.: Regional Privately owned partnership

Company Name: Croell Redi-Mix Inc Address: 409 E. Market St City: Spring Valley State: MN Zip: 55975 Phone: 507-346-2752 Fax: 507-346-7457 Br. Mgr: Dan Hendrickson SIC: 3273 Business Description: Ready Mixed concrete Employs: 4 Estab: 2008 Distr.: Local Sales: \$500,000-\$1mil Privately owned corporation

Company Name: Custom Canvas Plus of Rochester Address: 6254 34th Avenue NW City: Rochester State: MN Zip: 55901 Phone: 507-282-5525 Pres: Dean Van Riper SIC: 2394 NAICS:314912 Business Description: Awnings, boat covers & tarps Employs: 2 Estab: 1987 Distr.: Local Sales: under \$500,000 Privately owned partnership

Company Name: Custom Iron, Inc. Address: 400 East First Street City: Zumbrota State: MN Zip: 55992 Phone: 507-732-7699 Fax: 507-316-0784 Pres: Terry Driscoll SIC: 3446 NAICS: 332323 Business Description: spiral stairs and architectural metalwork Website: www.customiron.com Employs: 20 Estab: 1975 Distr.: National Sales: \$4.5 million Privately owned corporation

Company Name: DS Mfg. Inc.. Address: 67 4th St N.E. City: Pine Island State: MN Zip: 55963 Phone: 507-356-8322 Fax: 507-356-8436 GM: Richard Breustedt

SIC: 3499,3471,3498,3751

NAICS: 332813 Distrib: Intl Business Description: Aftermarket motorcycle parts and accessories Employs: 75 Estab: 1963 Sales: \$6mil-\$10mil Privately Owned corporation

<u>Company Name:</u> Dairy Farmers of America, Inc. Address: 1313 North Star Drive City: Zumbrota State: MN Zip: 55992 Phone: 507-732-5124

Plant Manager: Beth Schwertel SIC: 2022 NAICS: 311511 Distrib: National Business Description: Cheese & dried dairy products Employs: 100 Estab: 1968 Distr.: National Sales: \$25-\$100 million

Company Name: Dakota Sign & Painting Address: 918 1/2 6th Street NW City: Rochester State: MN Zip: 55901 Phone: 507-951-1095 Owner: Curtis Knight SIC: 3993; 3089 Business Description: Vinyl signs & banners Employs: 3 Estab: 2002 Distr.: Local Sales: under \$500,000 Privately owned corporation

<u>Company Name:</u> Dave's Canvas Address: 925 N. 6th st City: Lake City State: MN Zip: 55041 Phone: 651-345-4942 Owner: David Schultze SIC: 2394 NAICS: 314912 Business Description: Custom canvas & boat covers Employs: 1 Estab: 2004 Distr.: Local Sales: Under \$500,000 Sole Ownership

<u>Company Name:</u> Daubes Bakery, Inc. Address: 1310 5th Place NW City: Rochester State: MN Zip: 55901 Phone: 507-289-3095 Fax: 507-287-0137 Owner: Dihanna DuVaught SIC: 2051, 2099 NAICS: 311812 Business Description: Bakery Products, soups Employs: 30 Estab: 1987 Distr.: Local Sales: \$1-\$5 million Privately owned sub-S corporation

Company Name: GMD Media Inc.

Address: 400 W. Broadway City: Wabasha State: MN Zip: 55964 Phone: 507-534-3121 Pres: Gary Stumpf SIC: 2711 Business Description: Company Headquarters & Newspaper publishing Employs: 5 Estab – 1978 Sales: \$500,000-\$1 million Dist: Local Privately owned corporation

<u>Company Name</u>: Davidson & Associates, Inc. Address: 611 Broadway Ave City: Wabasha State: MN Zip: 55981 Phone: 651-565-4099 Fax: 651-565-2670 Pres: Bill Davidson SIC: 3672 NAICS: 334412 Business Description: Circuit Boards Employs: 4 Estab: 1991 Distr.: National Sales: \$500,000-\$1million Privately owned corporation

Company Name: Davies Printing Co., Inc. Address: 2715 Pennington Ct. NW, P.O. Box 6471 City: Rochester State: MN Zip: 55903 Phone: 507-288-9297 Fax: 507-288-4867 Pres: Thomas Davies SIC: 2759, 2789 NAICS: 323121 Business Description: Commercial Printing Employs: 30 Estab: 1972 Distr.: National Sales: \$1-\$5 million Privately owned corporation Website: www.daviesprinting.com

<u>Company Name:</u> DBM, LLC Address: 400 S Broadway Ste. 106 City: Rochester State: MN Zip: 55903 Phone: 507-322-3457 Fax: 507-322-3459 CFO: Marty Frana SIC: 3842 Business Description: Prosthetic & orthotics, including artificial limbs and braces Employs: 16 Estab: 2014 Distr.: Intl Sales: \$2.5-\$5 million Limited Liability Company Website: www.dlimblab.com

Company Name:Dickie Equipment Co.Address:County Road 250 EastCity:Dodge CenterState:MNZip:55927Phone:507-374-2596Fax:507-374-2596Owner:David Dickie SIC:3531NAICS:Business Description:Concrete mixers & drums

Employs: 4 Estab: 1954 Distr.: Int'l Sales: \$1-2.5 million Privately owned corporation

Company Name: DLF Custom Fishing Rods Address: 6747 19th Street SE City: Eyota State: MN Zip: 55934 Phone: 507-289-7680 Owner: Daniel Fryer SIC: 3949 NAICS: 339920 Business Description: Fishing Rods Employs: 2 Estab: 1998 Distr.: Local Sales: \$500,000-\$1 million

Company Name: Domaille Engineering, LLC Address: 7100 Dresser Dr. NE City: Rochester State: MN Zip: 55906 Phone: 507-281-0275 Fax: 507-281-5694 VP of Business Dev: Dean Krueger SIC: 3599 NAICS: 332710 Business Description: Contract manufacturing of fiber optic polishing equipment for the defense aerospace and energy industries Employs: 70 Estab: 1990 Distr.: Int'l Sales: \$14 million Website: www.domailleengineering.com Privately owned, LLC

Company Name: Donn's Leather Works Address: 8402 Highway 30 SE City: Chatfield State: MN Zip: 55923 Phone: 507-867-4868 Owner: Donn Federick SIC: 3199 NAICS: 316999 Business Description: Leather Goods Employs: 1 Estab: 1989 Distr.: International Sales: under \$500,000 Sole Ownership

<u>Company Name:</u> Dodge County Independent Address: 121 W. Main Street City: Kasson State: MN Zip: 55944 Phone: 507-634-7503 Owner: Rick Bussler SIC: 2711 Business Description: Newspaper Publishing Employs: 15 Estab: 1865 Distr: Regional Sales: \$500,000-1mil Privately Owned Corporation <u>Company Name:</u> Energy Economics, Inc. Address: 109 South Street SE City: Dodge Center State: MN Zip: 55927 Phone: 507-374-2557 Fax: 507-374-2646 General Manager: Dan Marquardt SIC: 3824 NAICS: 334514 Bus Description: Gas Meters Estab: 1975 Employs: 80 Distr.: Regional Website: www.eei.com

Company Name: Energywise Radiant, Inc. Address: 510 18th Street SE City: Rochester State: MN Zip: 55904 Phone: 507-289-6319 Fax: 507-289-5999 Pres: Ed Kurtz SIC: 5075 Estab: 2005 Bus Description: wholesaler of infrared heating systems Employs: 1 Distr.: Regional Sole Ownership

Company Name:Engineering Lab Design Co.Address: 2021 S. Highway 61City: Lake CityState: MN Zip: 55041Phone: 651-345-4515VP: Kurt BanaszynskiSIC: 3821NAICS: 339111Business Description:Student laboratory apparatus &related equipment for aeronauticalEmploys:12Estab:1962Distr.:IntlPrivately owned sub-corp.

Company Name: EO Johnson Co. Address: 4680 Highway 63 North City: Rochester State: MN Zip: 55906 Phone: 507-252-5133 Fax: 507-252-6979 Branch Mgr: Jeff Iberson SIC: 5044, 5045 Business Description: Distributor of office equipment, including copiers, printers, fax machines & scanners Employs: 10 Estab: 2005 Distr.: Regional Website: www.eojohnson.com

Company Name: Excel Manufacturing, Inc. Address: 778 West 12th Street City: St. Charles State: MN Zip: 55972 Phone: 507-932-5408 Fax: 507-932-4683 Pres: Andrew Archer SIC: 3569 NAICS: 333999 Estab: 1991 Bus Description: Recycling systems, balers & conveyors Employs: 30 Distr.: Int'l Sales: \$2.5-5 million Website: www.excelmfg.com Sole Ownership Company Name: Exhibitor Media Group Address : 310 S. Broadway Ste.101 City: Rochester State: MN Zip: 55904 Phone: 507-289-6556 Fax: 507-289-5253 Publisher & Editor: Lee Knight SIC: 2721 NAICS: 323122 Bus Description: Magazine publishing Employs: 27 Distr.: Int'l Sales: \$1-2.5 million Estab: 1982 Privately owned corporation Website: www.exhibitoronline.com

Company Name: E Z Fabricating, Inc. Address: 1210 Hwy 52 South City: Chatfield State: MN Zip: 55923 Phone: 507-867-1635 Estab: 2004 Pres: Todd Klees SIC: 3441, 3499 NAICS: 332312 Bus Description: Structural steel & metal fabrication Employs: 60 Distr.: Regional Website: www.ezfab.net Privately owned corporation Sales: Under \$500,000

Company Name: Fairway Outdoor Advertising Address: 3185 41st st NW City: Rochester State: MN Zip: 55901 Phone: 507-288-1866 Fax: 507-288-7619 Office Mgr: Alexandra Spencel SIC: 3993 Estab: 1969 Business Description: Outdoor Signs Sales: \$1mil-\$2.5mil Estab: 1969 Employs: 20 Distr.: Regional Website: www.fairwayoutdoor.com

Company Name: Farmers Co-op Elevator Address: 308 Elm St City: Rushford State: MN Zip: 55971 Phone: 507-864-7733 Fax: 507-864-2328 CFO: Steve Lundberg SIC: 2048,2875 NAICS: 325314 Business Description: Agronomy and grain products Employs: 75 Estab: 1903 Sales: \$60mill Distr.: Local privately owned sub-S corp

<u>Company Name:</u> Farm Country Co-op Address: 417 North Main Street City: Pine Island State: MN Zip: 55963 Phone: 507-356-8313 Fax: 507-356-8881 GM: Noel Frana SIC: 2048 Estab: 1896 Business Description: Feed Processing Employs: 30 Distr.: Local Website: www.farmcountrycoop.com <u>Company Name:</u> Fastenal Co. Address: 1680 Industrial Drive NW City: Rochester State: MN Zip: 55901 Phone: 507-288-3025 Fax: 507-288-7583 Branch Mgr.: Kurt Reinhart SIC: 5072, 5084 Business Description: Wholesaler of fasteners Employs: 10 Estab: 2003 Distr: Int'l Publicly owned corporation Website: www.fastenal.com

Company Name: Fedex Office & Print Center Address: 440 Crossroads Drive SW, Suite A City: Rochester State: MN Zip: 55902 Phone: 507-288-2233 Fax: 507-288-2232 Manager: Randy Collins SIC: 2759 NAICS: 323100 Estab: 1972 Business Description: Commercial Printing Employs: 5 Website: www.fedex.com/printonline

<u>Company Name:</u> Ferguson Enterprises, Inc. Address: 3210 Prow Lane NW City: Rochester State: MN Zip: 55904 Phone: 507-292-9233 Fax: 507-292-9340 Branch Mgr: Alex Nehvi SIC: 5074 Bus Description: Distributor of Plumbing Supplies Employs: 11 Estab: 1958 Website: www.ferguson.com Distrib: Local

Company Name: Federal-Mogul Corp,

Powertrain Systems Address: 520 N. 8th St. City: Lake City State: MN Zip: 55041 Phone: 651-345-4541 Fax: 651-345-3570 Plt. Mgr.: Chip Sexton SIC: 3519, 3714 Business Description: Engine pistons & sleeves Employs: 500 Estab: 1868 Distr.: Intl. Sales: \$50mil-\$100mil Publicly Owned Corporation

Company Name: Fillmore County Journal Address: 136 Saint Anthony City: Preston State: MN Zip: 55965 Phone: 507-765-2151 Fax: 507-765-2468 Ptnr.: Amanda Sethre SIC: 2711 NAICS: 323122 Business Description: Newspaper publishing Employs: 8 Estab: 1986 Sales: Under \$500,000 Distr: Local Privately owned Corporation **Company Name:** Fillmore Sawmill Inc Address: 19277 County Rd 8 City: Wykoff State: MN Zip: 55990 Phone: 507-352-6546 Pres.: Andrew Erding SIC: 2421, 2499 Business Description: Lumber processing & wooden trailer decking Employs: 3 Estab: 1973 Sales: Under \$500,000 Distr: Regional Privately owned Corporation

<u>Company Name</u>: First Supply, LLC Address: 3815 Highway 14 West City: Rochester State: MN Zip: 55901 Phone: 507-287-0202 Fax: 507-287-0653 General Mgr: Robert Bernanek SIC: 5074, 5075 Bus Description: Wholesaler of plumbing & HVAC equipment and supplies Employs: 34 Website: www.1supply.com Publicly owned corporation

<u>Company Name:</u> Fish House Dressing, Inc. Address: 1711 2nd Avenue NW City: Stewartville State: MN Zip: 55976 Phone: 507-533-7786 Fax: 507-533-4075 Pres.: Thomas Slightam SIC: 2035 Website: www.jimmys-saladdressing.com Business Description: Salad Dressings and dips Employs: 16 Estab: 1973 Sales: \$1-5 million Distr: Regional

Company Name: Foremost Farms USA Address: 220 Saint Paul st SW City: Preston State: MN Zip: 55965 Phone: 507-765-3831 Fax: 507-765-4430 Plt Mgr.: Jon Ebner SIC: 2023 NAICS: 311500 Business Description: Dried & condensed buttermilk Employs: 16 Estab: 1979 Sales: \$10mil-\$25mil Distr: National Privately owned Corporation

Company Name: Four Daughters Vinyard & Winery Address: 78757 State Highway 63 City: Rochester State: MN Zip: 55975 Phone: 507-346-7300 Web: www.fourdaughtersvinyard.com Manager: Justin Osborne SIC: 2084 Business Description: Wines Employs: 2 Estab: 2011 Sales: \$500,000-\$1mil Dist.: Local privately owned corporation. Company Name: Gauthier Industries, Inc. Address: 3105 NW 22nd St. City: Rochester State: MN Zip: 55901 Phone: 507-289-0731 Fax: 507-280-6883 Web: www.gauthind.com Pres: Michael Jensen SIC: 3441; 3444 NAICS: 332116 Business Description: metal stampings, sheet metal fabrication, electrical enclosures & assembly & powder coat finishing Employs: 100 Estab: 1974 Sales: \$14 million Distribution.: National Privately owned sub-s corp.

Company Name: G & G Logging & Lumber Address: 15751 Winona Ave City: Kellogg State: MN Zip: 55945 Phone: 507-767-4915 Fax: 507-767-4738 Owner: Gary Gusa Employs: 8 SIC: 2421 Distrib.: Local NAICS: 113310 Estab: 1997 Sales: \$1 million Business Description: Pallet lumber processing Sole Ownership

Company Name: Geotek, Inc. Address: 1421 2nd Ave. NW City: Stewartville State: MN Zip: 55976 Phone: 507-533-6076 Fax: 507-533-4784 CEO: Ben Wiltsie SIC: 3089 Business Description: Pultruded composites (fiberglass fencing, cross arms for electric power distr., tension bars for chain link fencing, pins for landscape walls & floors for outdoor decks). Employs: 100 Estab: 1990 Website: www.geotekinc.com Sales: \$11-25 million Distr: International

Company Name: Gillespie Sporting Goods, Inc. Address: 609 Broadway Avenue North City: Rochester State: MN Zip: 55906 Phone: 507-288-0772 Fax: 507-288-0772 Owner: Dennis Teske SIC: 3479, 3089 Business Description: Trophy & Award Engraving Employs: 4 Estab: 1961 Sales: under \$500,000 Distr: Regional Privately owned corporation

<u>Company Name:</u> Gingerbread House Address: 1104 North Broadway Street City: Rochester State: MN Zip: 55906 Phone: 507-288-2621 Owner: John Fish SIC: 2051 NAICS: 311812 Business Description: muffins, breads & cakes Employs: 30 Estab: 1956 Sales: under \$500,000 Sole ownership Distr: Local

Company Name: Grain Handlers U.S.A. Inc. Address: 1012 St. Charles Avenue City: St. Charles State: MN Zip: 55972 Phone: 507-932-5492 Plant Mgr: Eric Heim SIC: 3523 NAICS: 333922 Business Description: Grain storage, drying & handling equipment Employs: 15 Estab: 1986 Sales: \$3 million Distr: Int'l Website: www.grainhandler.com

<u>Company Name:</u> Graybar Electric Co., Inc. Address: 910 7th Street NW City: Rochester State: MN Zip: 55901 Phone: 507-282-4444 Fax: 507-282-9913 Branch Mgr: David Stien SIC: 5063, 5065 Business Description: Distributor of electrical & telecommunications equipment & supplies Employs: 10 Estab: 1993 Sales: \$5-10 million Distribution: Local Website: www.graybar.com Privately owned corporation

Company Name: Greene Doors & Hardware, Inc. Address: 14 1st Avenue SW City: Dodge Center State: MN Zip: 55927 Phone: 507-374-2425 Fax: 507-374-2405 Owner: Phillip Greene SIC: 5031 Business Description: wholesaler of hollow metal & wooden doors, frames & entrance systems Employs: 15 Estab: 1978 Distr: Regional Website: www.greendoors.com

<u>Company Name:</u> Greenway Co-op Address: 3520 East River Road NE City: Rochester State: MN Zip: 55906 Phone: 507-289-4086 GM: Tim Clemons SIC: 2048 NAICS: 311119 Business Description: company headquarters & livestock feed Employs: 20 Estab: 1929 Sales: \$2.5 - \$5 million Distr: Local Publicly owned corporation

<u>Company Name:</u> Grimsrud Publishing, Inc. Address: 225 Main Street City: Zumbrota State: MN Zip: 55992 Phone: 507-732-7617 Fax: 507-732-7619 Publisher: Peter Grimsrud SIC: 2791 NAICS: 323122 Business Description: Newspaper publishing Employs: 15 Estab: 1897 Sales: \$500,000-\$1 million Distr: Local Website: www.zumbrota.com Privately owned corporation

Company Name: Hammer Lumber & Millwork Address: 13433 598th St ity: Kellogg State: MN Zip: 55945 Phone: 507-767-4481 Owner: Wayne Hammer Employs: 2 SIC: 2426, 2431 Distrib.: Regional NAICS: 321900 Estab: 1984 Sales: Under \$500,00 Business Description: Hardwood flooring Sole Ownership

<u>Company Name:</u> Halcon Corporation Address: 1811 2nd Avenue NW City: Stewartville State: MN Zip: 55976 Phone: 507-533-4235 Fax: 507-533-9100 CEO: Peter Conway SIC: 2521 NAICS: 337211 Business Description: Handcrafted executive office case goods, conferencing and seating & custom millwork Employs: 250 Estab: 1977 Web: www.halconcorp.com Sales: \$20-25 million Distr: Int'l Privately owned corporation

Company Name: Harmony Agri Services Inc Address: 25 2nd St NE City: Harmony State: MN Zip: 55939 Phone: 507-886-6062 Fax: 507-886-6092 Pres: Jeffery A. Soma SIC: 2048 Business Description: Livestock feed for animals & grain merchandising Employs: 10 Established: 1895 Distribution: Regional Privately Owned Corporation

<u>Company Name:</u> Harmony Enterprises Inc Address: 704 Main Ave N City: Harmony State: MN Zip: 55939 Phone: 507-886-6666 Fax: 507-886-6706 Pres: Steve Cremer SIC: 3569 NAICS: 333293 Business Description: Waste & Recycling equipment Employs: 60 Established: 1962 Distribution: Intl. Sales: \$5mil-\$10mil Privately Owned Corporation

Company Name: Hayfield Window & Door Co. Address: Industrial Park Rd. City: Hayfield State: MN Zip: 55940 Phone: 507-477-3224 Fax: 507-477-3605 Pres.: Richard Rouhoff SIC: 3089,2431 NAICS: 321900 Business Description: Vinyl windows & glass doors Employs: 150 Estab: 1951 Web: www.hayfieldwindows.com Sales: \$11-25mil Distr: National Privately Owned Corporation

Company Name: Hammell Equipment, Inc. Address: 713 Main Street NW City: Chatfield State: MN Zip: 55923 Phone: 507-867-4910 Fax: 507-867-4442 Pres: Bernard Hammell SIC: 5083 Business Description: Distributor of agricultural & farm equipment & parts. Employs: 30 Estab: 1978 Distr: National Website: www.hammellequipment.com Privately owned sub-S corp.

<u>Company Name:</u> Hiawatha Valley Farm Store Address: 2638 County Road 3 S.W. City: Byron State: MN Zip: 55920 Phone: 507-286-8650 Fax: 507-286-8852 GM: Philip Fox SIC: 5084 Business Description: wholesaler of spraying e quipment Employs: 2 Estab: 1995 Distr: Regional Sales: \$500,000 - \$1 million

Company Name: Head Foil Corp. Address: 1010 S. 7th St City: Lake City State: MN Zip: 55041 Phone: 507-273-5600 CEO: Rolf E. Lagerquist SIC: 3732, 3084 NAICS: 326122 Business Description: Yachting parts & plastic extrusions Employs: 2 Estab: 1971 Distr.: Intl Sales: Under \$500,000 Privately Owned Corporation **Company Name**: Herold Flags Address: 2002 2nd St. SW St. 1 City: Rochester State: MN Zip: 55902 Phone: 507-288-1165 Fax: 507-288-1439 Owner: Lee Herold SIC: 2399 NAICS: 332323 Business Description: Flags & flagpoles Employs: 4 Estab: 1992 Distr.: Local Sales: Under \$500,000 Sole Ownership

<u>Company Name:</u> Higgins Custom Cabinetry Address: 20 Center Avenue NW City: Eyota State: MN Zip: 55934 Phone: 507-545-2856 Fax: 507-545-2230 Pres: Berci Higgins SIC: 2434 Website: www.higginscustomcabinetry.com Business Description: Wooden Kitchen and bathroom cabinets Employs: 31 Estab: 1976 Dist.: Local Privately owned corporation

<u>Company Name:</u> Himec, Inc. Address: 1400 NW 7th St. P.O. Box 4700 City: Rochester State: MN Zip: 55901 Phone: 507-281-4000 Fax: 507-281-5206 Pres: Greg Donley SIC: 3444 Website: www.hmcc.com Business Description: Sheet metal fabrication Employs: 170 Estab: 1975 Sales: \$25 million Dist.: Regional Privately owned corporation

Company Name: JMW Enterprises, Inc Address: 309 W. Pickle Alley City: Rushford State: MN Zip: 55971 Phone: 507-864-7477 Fax: 507-864-2903 GM: Paul Leifeld SIC: 3535 NAICS: 333922 Business Description: Rebuilt electronic conveyor parts & equipment Employs: 6 Estab: 1979 Distr.: Intl Privately owned corporation

Company Name: IBM Corporation Address: 3605 Hwy 52 North City: Rochester State: MN Zip: 55901 Phone: 507-253-4011 Web: www.ibm.com Sr.State Exec: Barry Mason SIC: 3571 NAICS: 334113 Estab: 1956 Distr.: Intl Business Description: Computer hardware & software development Publicly owned corporation Company Name: International Ingredients Address: 36414 County Rd. 31 City: Lake City State: MN Zip: 55041 Phone: 507-753-2464 Fax: 507-753-2453 VP Opers: Mark Warren SIC: 2048, 2047 NAICS: 311111 Business Description: Dried powdered animal feed & pet food ingredients Employs: 13 Estab: 1921 Distr.: National Sales: \$1-5 million Privately owned corporation

<u>Company Name:</u> Interstate Mills LLC Address: 109 W. Main St City: Hayfield State: MN Zip: 55940 Phone: 507-477-2244 Fax: 507-477-3453 Location Mgr.: Dave Santjer SIC: 2048 Business Description: Swine feed Employs: 20 Estab: 2000 Distr: Regional Privately Owned Corporation

Company Name: IFP Inc Address: 72241 250th Ave City: Hayfield State: MN Zip: 55940 Phone: 507-365-8463 Fax: 507-365-8288 Plant Mgr.: Mike Pollesh SIC: 2087,2023 NAICS: 311822 Business Description: Food powders & processing Employs: 60 Estab: 1981 Web: www.ifpinc.biz Sales: \$11-25mil Distr: Intl Privately Owned Corporation

Company Name: Insty Prints of Rochester Address: 2410 North Broadway City: Rochester State: MN Zip: 55906 Phone: 507-282-6112 Fax: 507-282-4603 Owner: Rick Weiss SIC: 2759 NAICS: 323100 Business Description: instant printing Employs: 11 Estab: 1976 Sales: \$2 million Distr.: National Privately owned sub-S corp.

Company Name: Island Pallet & Crate, Inc. Address: 221 County Road 11 NW City: Pine Island State: MN Zip: 55963 Phone: 507-356-4231 Fax: 507-356-4185 Pres: Tom Wobig SIC: 2448 NAICS: 321920 Business Description: Wooden palates & crates Employs: 3 Estab: 1991 Distr.: Regional Sales: Under \$500,000 Website: www.islandpallet.com Privately owned corporation

Company Name: Island Tool & Die Address: 292 3rd Street NE City: Pine Island State: MN Zip: 55963 Phone: 507-356-4450 Fax: 507-356-8199 Pres: Lee Swanson SIC: 3544 NAICS: 333500 Sales: \$1-1.2 mill Business Description: Tool & Die Machinery Employs: 9 Estab: 1996 Distr.: Regional Website: www.islandpallet.com Privately owned corporation

Company Name: J.L.M. Specialty Coating Co. Address: 208 Industrial Ct City: Wabasha State: MN Zip: 55981 Phone: 651-560-4120 Fax: 651-560-4122 Pres: Jamie Meldrim SIC: 3479 Business Description: Powder Coating, silk screening & sandblasting Employs: 16 Estab:: 2000 Distrib: Regional Privately owned corporation

Company Name: Johnson Printing Company Address: 1416 Valleyhigh NW City: Rochester State: MN Zip: 55901 Phone: 507-288-7788 Fax: 507-282-1743 Pres: Mark Johnson SIC: 2759 NAICS: 323100 Business Description: Commercial Printing Employs: 30 Estab: 1953 Distr.: Regional

<u>Company Name:</u> Judisch & Judisch Enterprises Address: 2621 Oak Hills Drive SW City: Rochester State: MN Zip: 55902 Phone: 507-288-8096 VP: Jamie Judisch SIC: 3646 Business Description: Commercial & specialty lighting products Employs: 3 Estab: 1976 Distr.: Regional Sales: Under \$500,000 Privately Owned Corporation Website: www.judisch.com

Company Name: Kaman Industrial Technologies Corp. Address: 3033 40th Avenue NW City: Rochester State: MN Zip: 55901 Phone: 507-289-1808 Fax: 507-289-5751 Pres: Steve Hawkins SIC: 5063 Employs: 12 Estab.: 2001 Business Description: Wholesaler of power transmission components Website: www.kamandirect.com Publicly Owned Corporation

Company Name: KAS Investment Address: 3121 40th Ave. NW, Suite 100 City: Rochester State: MN Zip: 55901 Phone: 507-280-4314 Fax: 507-280-4316 Pres: Kevin Swanson SIC: 3442 NAICS: 332321 Employs: 6 Business Description: Glass and Aluminum Frames Sales: \$500,000 - \$1 million Distr: Local Estab: 1985

Company Name: Kemps

Address: 406 North Broadway City: Rochester State: MN Zip: 55906 Phone: 507-287-7301 Fax: 507-287-7306 Plant Manager: Roger Domask SIC: 2026 NAICS: 311520 Business Description: Ice cream products & milk processing Employs: 235 Estab: 1927 Sales: \$50-\$100 million Distr.: Regional Website: www.kemps.com Limited Liability Company

<u>Company Name:</u> Kelley Printing & Signs Address: 21142 U.S. Highway 52 City: Preston State: MN Zip: 55965 Phone: 507-765-9805 Fax: 507-765-2234 GM: Mike Kelley SIC: 2759 NAICS: 323100 Business Description: Commercial & screen printing Employs: 7 Estab: 1996 Sales: Under \$500,000 Distr.: Local Sole Ownership

<u>Company Name:</u> Kerry Ingredients, Inc. Address: 2402 7th Street NW City: Rochester State: MN Zip: 55901 Phone: 507-285-3400 Fax: 507-285-3438 Plt Mgr: Alexander Cannon SIC: 2099 Business Description: Spray drying & packaging Employs: 80 Est: 1978 Sales: \$10-\$25 million Distr.: Intl. Website: www.kerrygroup.com Company Name: Kappers Fabricating, INc Address: 1015 Industrial Dr. City: Spring Valley State: MN Zip: 55975 Phone: 507-346-2717 Fax: 507-346-2010 President: Larry Kappers SIC: 3499, 3444 Business Description: Aluminum, stainless steel, metal & steel fabrication Employs: 30 Estab: 1985 Distr.: Intl Sales: \$11mil-\$25mil Privately owned sub-S Corporation

Company Name: Kraut's Valley Locker Address: 624 Pleasant Ave City: Spring Valley State: MN Zip: 55975 Phone: 507-346-7707 Owner: Ken Kraut SIC: 2011 NAICS: 311611 Business Description: Meat Processing Employs: 2 Estab: 1968 Distr.: Local Sales: Under \$500,000 Sole Ownership

Company Name: Kingsbury Builders Supply Address: 27602 Highway 24 City: Pine Island State: MN Zip: 55963 Phone: 507-356-2200 Fax: 507-356-2216 Owner & GM: John Kingsbury SIC: 2541 NAICS: 326130 Business Description: Wooden & laminate cabinets Employs: 2 Est: 1980 Sales: under \$500,000 Distr.: Local Privately owned corporation

Company Name: K&C Fisheries Global USA Address: 1455 Church Ave City: Wabasha State: MN Zip: 55981 Phone: 651-560-2177 Pres: Kate Bell SIC: 2092 Est: 2012 Business Description: Fresh & Frozen fish processing Employs: 10 Distrib: Intl Sales: \$1mil-\$2.5 mil Limited Liability Company

Company Name: Lakeside Foods Inc Address: 1055 W. Broadway St. W City: Plainview State: MN Zip: 55964 Phone: 507-534-3141 Fax: 507-534-3005 GM: Darrell Gosse NAICS: 311421 Employs: 125 SIC: 2033, 2037 Distrib.: National Estab: 1886 Business Description: Frozen & canned vegetables & meats Privately Owned Partnership **Company Name:** L & L Cabinets Address: 2227 Hwy 63 North City: Stewartville State: MN Zip: 55976 Phone: 507-533-9966 Fax: 507-533-9967 Pres: Larry Laures SIC: 2434 NAICS: 337110 Business Description: wooden cabinets Employs: 3 Estab: 1991 Sales: under \$500,000 Distr.: local Sole ownership

Company Name: L & D Recycling Inc Address: 55976 State Highway 56 City: West Concord State: MN Zip: 55985 Phone: 507-527-2408 Fax: 507-527-2415 Pres: Leon Avery SIC: 3312 Business Description: Steel & aluminum metal recycling Employs: 8 Estab: 1992 Sales: \$1mil-\$2.5mil Distr.: National Privately Owned Corporation

Company Name: Loon Lake Decoy Co. Address: 170 Industrial Ct City: Wabasha State: MN Zip: 55981 Phone: 651-565-2696 Pres: Mike Lidgerding SIC: 3299, 3499 NAICS: 339920 Business Description: Handcrafted & Hand painted open & limited edition, decorative,. Employs: 9 Distrib: National Estab: 1991 Privately Owned Corporation

Company Name: Land O' Lakes, Inc. Address: 206 2nd Street NE City: Pine Island State: MN Zip: 55963 Phone: 507-356-8318 Fax: 507-356-4098 Plant Mgr: Anthony Vojta SIC: 2022 NAICS: 311513 Business Description: dried dairy products Employs: 100 Estab: 1971 Sales: Under \$500,000 Distr.: International Website: www.landolakesinc. com

<u>Company Name:</u> La-Man Corporation Address: 479 11th Ave NE City: Mazeppa State: MN Zip: 55956 Phone: 507-843-4800 Sales Mgr: Kurt Gilbertson SIC: 3564 NAICS: 333400 Business Description: Point of use filtration products for compressed air systems Employs: 8 Estab: 1978 Distr.: Intl Sales: Under \$2mil Sole Ownership

Company Name: Lake City Printing Co. Address: 111 S. 8th St City: Lake City State: MN Zip: 55041 Phone: 651-345-3316 Fax: 651-345-4200 Ptnr: Terry Schumacher SIC: 2711 NAICS: 323122 Business Description: Weekly newspaper publishing Employs: 8 Estab: 1969 Distr.: Regional Sales: \$500,000-\$1mil Privately owned corporation

<u>Company Name:</u> Lark Toy Co. Address: 63604 170th Ave City: Kellogg State: MN Zip: 55945 Phone: 507-767-3387 Fax: 507-767-4565 Ptnr: Kathy Gray Employs: 30 SIC: 3944, 2499 Distrib.: Intl Estab: 1988 Sales: \$1 mil-\$2.5mil Business Description: Wooden Toys Privately Owned Partnership

<u>Company Name:</u> Laser Product Technologies Inc Address: 206 4thst SE City: Rochester State: MN Zip: 55901 Phone:507-287-0685 Fax: 507-287-9835 Sales Mgr: Mike McNeil SIC: 3861 NAICS: 339944 Business Description: Rebuilt printer ribbons & toner cartridges Employs: 2 Estab: 1992 Distr.: Regional Website: www.lptnow.com

Company Name: Leitzen Concrete Products Address: 4019 Highway 14 West City: Rochester State: MN Zip: 55901 Phone: 507-282-3875 Fax: 507-288-3470 Pres: Gary Leitzen SIC: 3273 NAICS: 327320 Business Description: Ready mix concrete Employs: 30 Estab: 1926 Sales: \$5 million Distr.: local Website: www.leitzenconcrete.com Privately Owned Corporation **Company Name:** Leonhardt Signwerx LLC Address: 514 S. 8th St City: Lake City State: MN Zip: 55041 Phone: 651-345-0111 Fax: 651-345-2232 Owner: Corey Leonhardt SIC: 3993 Business Description: Signs, banners, vinyl lettering Employs: 2 Estab: 1996 Distr.: National Sales: Under \$500,000 Sole OWnership

Company Name: Making Waves Printing, Inc. Address: 4481 North Frontage Road City: Rochester State: MN Zip: 55901 Phone: 507-288-5200 Fax: 507-292-5777 President: David Evans SIC: 2759 NAICS: 323100 Business Description: Commercial Printing Employs: 4 Estab: 1968 Sales: under \$500,000 Distr.: Local Privately Owned Corporation

Company Name: Martech Services Co. Address: P.O.Box 7079 City: Mazeppa State: MN Zip: 55956 Phone: 507-843-4700 Fax: 507-843-4953 Pres: Cindy L. Wright SIC: 3563 NAICS: 333912 Business Description: Air breathing systems & air supplied breathing masks Employs: 5 Estab: 1991 Sales: Under \$500,000 Sole Ownership Distr.: Intl

Company Name: Mazeppa Step & Steel LLC Address: 383 1st Ave N City: Mazeppa State: MN Zip: 55956 Phone: 507-843-3595 Owner: Billy Krusmark SIC: 3272 Business Description: Concrete products Employs: 4 Estab: 1960 Distr.: Regional Sales: Under \$500,000 Sole Ownership

Company Name: Meyer Signs, Mike Address: 189 1st Ave N City: Mazeppa State: MN Zip: 55956 Phone: 507-843-5951 Owner: Mike Meyer SIC: 3993 Business Description: Signs, banners, vinyl & hand lettering Employs: 1 Estab: 1978 Distr.: Intl Sales: Under \$500,000 Sole Ownership **Company Name:** Manahan Machine Shop, Inc. Address: 7051 100th Ave. SE City: Chatfield State: MN Zip: 55923 Phone: 507-282-5766 President: Nick Manahan SIC: 3599 Business Description: General machining job shop Employs: 5 Est. 1978 Sales: under \$500,000 Distr.: Local Privately Owned Corporation

Company Name: McNeilus Steel, Inc. Address: 702 2nd Avenue South City: Dodge Center State: MN Zip: 55927 Phone: 507-374-6336 Fax: 800-254-6660 President: Pat McNeilus SIC: 3312 Employs: 305 Estab: 1948 Business Description: steel fabrication Sales: \$450 million Distr.: Regional Website: www.mcneilus.com Privately Owned Corporation

Company Name: McNeilus Truck & Manufacturing Address: 524 County Road 34 City: Dodge Center State: MN Zip: 55927 Phone: 507-374-6321 Fax: 507-374-6306 Pres: Brad Nelson SIC: 3531, 3713 NAICS: 336211 Business Description: mobile concrete mixers, garbage trucks & OEM replacement parts Employs: 700 Estab: 1970 Sales: over \$400 million Distr.: Int'l

Company Name: Medical Innovations Intl. Address: 6256 34th Ave. NW City: Rochester State: MN Zip: 55901 Phone: 507-289-0761 Fax: 507-281-9096 Pres: John Devlin SIC: 3841 NAICS: 339112 Website: www.medicalinnovations.com Business Description: Surgical instruments & devices, manufacturing Employs: 10 Est.: 1965 Sales: \$500,000-\$1 million Distr.: Intl Privately owned corporation

<u>Company Name:</u> Metafile Information Systems Address: 3428 Lake Ridge Place NW City: Rochester State: MN Zip: 55901 Phone: 507-286-9232 Fax: 507-286-9065 Pres: Allan Sprau SIC: 7372 Business Description: Enterprise content & fundraising management, software development Employs: 60 Estab. 1979 Distr.: Int'l Website: www.metafile.com

Company Name: Metal Treasures Address: 10720 84th Street SE City: Chatfield State: MN Zip: 55923 Phone: 507-867-3471 NAICS: 332323 Owner: Don Riedemann SIC: 3499, 3312 Business Description: Steel & iron fabrication Employs: 1 Estab. 2001 Distr.: Local Sales: Under \$500,000 Sole Ownership

Company Name: Michael's Custom Cabinets Address: 3525 105th Street SW City: Stewartville State: MN Zip: 55976 Phone: 507-533-9880 Owner: Michael Tronn SIC: 2434 Business Description: Custom Cabinets Employs: 2 Estab: 2002 Distr.: Intl Sales: \$1-\$2.5 million

<u>Company Name:</u> Midwest Manufacturing Address: 6765 Highway 14 East City: Rochester State: MN Zip: 55904 Phone: 507-288-6005 Plant Manager: Ted Basacker SIC: 3089 Business Description: Packaging of Fastners Employs: 30 Distr.: Local Sales: \$2.5mil-\$5mil Privately Owned Corporation

Company Name: Midwest Signtech of Rochester Address: 3745 North Broadway City: Rochester State: MN Zip: 55906 Phone: 507-252-8850 Fax: 507-289-5948 Pres: Dustin Snell SIC: 3993, 2759 NAICS: 323100 Business Description: Signage, decals, laminating Employs: 10 Estab: 1993 Sales: under \$500,000 Distr: National Limited Liability Company

Company Name: Medi Stim Inc

Address: 217 Industrial Ct City: Wabasha State: MN Zip: 55981 Phone: 651-565-2400 Pres: Julie Ostrom SIC: 5047 Business Description: Wholesaler of domestic & imported portable electrotherapy equipment & supplies Employs: 8 Distrib: Intl Estab: 1994 Privately Owned sub-Corporation Company Name: Medtronic Inc. Address: 1313 Grant Blvd W. City: Wabasha State: MN Zip: 55981 Phone: 651-565-2601 VP Sales : Brian Wolfe SIC: 3842 Business Description: Medical Products Employs: 125 Distrib: National Estab: 1978 Publicly Owned Corporation

Company Name: Milestone Materials Address: 5850 Hwy 63 South City: Rochester State: MN Zip: 55901 Phone: 507-282-9151 Fax: 507-287-8593 Quarry Manager: Dennis Howard SIC: 1422 NAICS: 212312 Business Description: Crushed Limestone Employs: 2 Distr.: Local Estab: 1975

Company Name: Minnesota Metals, Inc Address: 14097 Highway 16 E. City: Spring Valley State: MN Zip: 55975 Phone: 507-346-2731 Fax: 507-346-7848 President: Gwen Stier SIC: 3312, 3499 NAICS: 332323 Business Description: Steel punched angles & struts for the garage door industry Employs: 11 Estab: 1989 Distr.: National Sales: \$2.6mil-\$5mil

Company Name: Minuteman Press

Address: 1316 7th Street NW City: Rochester State: MN Zip: 55901 Phone: 507-288-4777 Fax: 507-288-4555 Owner: Dale Lipsky SIC: 2759, 2752 Business Description: Commercial, offset & instant printing Employs: 4 Distr.: Local Estab: 2001

Company Name: Mississippi Welders Supply Co. Address: 2705 Highway 14 W City: Rochester State: MN Zip: 55901 Phone: 507-289-2026 Fax: 507-289-2205 Manager: Jim Hanson SIC: 5084, 5085 Business Description: Wholesaler of welding equipment & supplies Employs: 11 Estab: 1939 Sales: \$50Mil Privately Owned Corporation

<u>Company Name:</u> National Fleet Graphics LLC Address: 318 South St SE City: Dodge Center State: MN Zip: 55927 Phone: 507-374-7069 Owner: Joanne Johnston SIC: 3993 Website: www.nationalfleetgraphics.com Business Description: Interior & exterior signs & vehicle wraps & graphic design Employs: 11 Estab: 2001 Sales: \$1-2.5 mil Distr: Regional Limited Liability Company

Company Name: Nelson Industries & Deckslider Address: 12329 SW County Road 8 City: Stewartville State: MN Zip: 55976 Phone: 507-533-4815 Pres: Jon Nelson SIC: 3713 NAICS: 336211 Website: www.deckslider.com Business Description: Truck accessories Employs: 2 Estab: 1983 Sales: \$90,000 Distr: Intl Sole Ownership

Company Name: Nelson Screen Printing Address: 17304 Sugarloaf Parkway City: Zumbrota State: MN Zip: 55992 Phone: 507-732-5633 Fax: 507-732-5633 Owner: Kevin Nelson SIC: 2396 Business Description: residential furniture and cabinets Employs: 2 Est.: 1992 Sales: under \$500,000 Website: www.nesswoods.com Distr.: Local Sole Ownership

Company Name: NRB Metals, LLC Address: 202 Industrial Park Drive City: St. Charles State: MN Zip: 55944 Phone: 507-932-8260 Fax: 507-932-8262 Owner: Nick Beyerstedt SIC: 3325, 3446 Business Description: steel castings & architectural metalwork Employs: 14 Est.: 2007 Sales: \$1million Distr.: National Website: www.rnbmetals.com

Company Name: Nigon Woodworks, Inc. Address: 1700 Eastwood Road SE City: Rochester State: MN Zip: 55904 Phone: 507-282-1895 Fax: 507-282-3461 Owner: Daryl Nigon SIC: 2431,2511 NAICS: 321900 Business Description: Case work & wooden furniture Employs: 15 Est.: 1976 Sales: \$2 million Distr.: Local Privately owned corporation <u>Company Name:</u> News Enterprise Address: 308 W. Main St City: West Concord State: MN Zip: 55985 Phone: 507-527-2492 Fax: 507-527-2494 Owner: Rick Busser SIC: 2711 Business Description: Newspaper Publishing Employs: 3 Estab: 1893 Sales: Under \$500,000 Distr.: Local Sole Ownership

Company Name: Norsland Lefse, LLC Address: 210 W. Jessie St City: Rushford State: MN Zip: 55971 Phone: 507-864-2323 Fax: 507-864-2323 Pres: Mark Johnson SIC: 2099 Business Description: Scandinavian food products Employs: 12 Estab: 1981 Distr.: National privately owned corporation

Company Name: North Star Aluminum Products Address: 4505 Hwy 63 North City: Rochester State: MN Zip: 55906 Phone: 507-289-8795 Fax: 507-292-8756 Partners: John & Carol Adams SIC: 3469 NAICS: 332439 Business Description: Aluminum Tool Boxes Employs: 6 Est.: 1977 Sales: under \$500,000 Distr.: National Website: www.northstaraluminum.com

Company Name: Northern Beverage Distribution Address: 2222 32nd Avenue NW City: Rochester State: MN Zip: 559901 Phone: 507-282-5462 Fax: 507-282-0560 Owner: Mike Amicone SIC: 5181 Business Description: Beer distributor Employs: 30 Est.: 2003 Distr.: Local Privately owned corporation

<u>Company Name:</u> Northern Tool & Equipment Co. Address: 2717 Highway 14 West City: Rochester State: MN Zip: 559901 Phone: 507-282-5559 Fax: 507-282-1289 Manager: Brad Parrish SIC: 5084 Business Description: Distributor of industrial equip & supplies Employs: 11 Est.: 1980 Distr.: Local Website: www.northerntool.com Privately owned corporation **Company Name:** NRI Electronics, Inc. Address: 2535 Hwy 14 West City: Rochester State: MN Zip: 55901 Phone: 507-252-9405 Fax: 507-252-9995 Plant Mgr: Peter Hill SIC: 3679 Business Description: Cable Contract Manufacturer Employs: 75 Est. 2006 Sales: \$6-10 million Distrib: National Website: www.nrielectronics.com

<u>Company Name:</u> Nuss Truck Group, Inc. Address: 6500 Highway 63 South City: Rochester State: MN Zip: 55904 Phone: 507-288-9488 Fax: 507-288-1393 President: Robert Nuss SIC: 5082 Business Description: Distributor of construction equip. Employs: 35 Distrib: Local Estab: 1975 Website: www.nussgrp.com

Company Name: Ody's Country Meats & Catering Address: 121st Ave ste. 17643 City: Spring Valley State: MN Zip: 55975 Phone: 507-346-2579 Owner: Cody Koebke SIC: 2011 NAICS: 311611 Business Description: Meat processing & packaging Employs: 4 Estab: 2011 Distr.: Local Sales: Under \$500,000 Sole Ownership

Company Name: Osborn Medical Corp. Address: 100 West Main Street City: Utica State: MN Zip: 55979 Phone: 507-932-5028 Fax: 507-932-5044 GM: Bill Davis SIC: 3841 NAICS: 339112 Business Description: Vascular medical products Employs: 15 Est.: 1989 Sales: under \$1 million Distr.: Intl.

<u>Company Name:</u> Paape Energy Services Address: 2717 Highway 14 West City: Rochester State: MN Zip: 55901 Phone: 507-289-4874 Fax: 507-529-1407 Div Mgr: Jason Sandberg SIC: 5063 Business Description: Distributor of HVAC controls Employs: 25 Est.: 1979 Distr.: Local Website: www.paape.com

<u>Company Name:</u> Pali Pallets LLC Address: 1215 S. 10th St City: Lake City State: MN Zip: 55041 Phone: 651-345-3854 Fax: 651-345-2201 Ptnr: Mark Broyles SIC: 2448, 2421 NAICS: 321920 Business Description: New wooden pallets & pallet recycling Employs: 50 Estab: 1991 Distr.: Regional Sales: \$12 million Limited Liability Company

Company Name: Pace Dairy Foods

Address: 2700 Valley High Dr. NW City: Rochester State: MN Zip: 55901 Phone: 507-288-6315 Fax: 507-288-3320 GM: Jim Lehman SIC: 2022 NAICS: 311513 Business Description: Cheese processing & packaging Employs: 300 Est.: 1971 Distr.: National Website: www.kroger.com

<u>Company Name:</u> Pace International, Inc.

Address: 3582 Technology Drive NW City: Rochester State: MN Zip: 55901 Phone: 507-288-1853 Fax: 507-288-0831 Owner: Pat Deutsch SIC: 5065 Business Description: wholesaler of satellite tv parts Employs: 30 Est.: 1972 Distr.: Intl. Website: www.pacemso.com

Company Name: Page's Welding

Address: 1855 Roscoe Avenue City: Zumbrota State: MN Zip: 55992 Phone: 507-732-5717 Owner: Bill Page SIC: 3599 NAICS: 332710 Business Description: Welding job shop Employs: 3 Sales: under \$500,000 Distr.: Local

<u>Company Name:</u> Paper & Graphics, Inc. Address: 1116 9th Street NE City: Rochester State: MN Zip: 55906 Phone: 507-288-0878 Fax: 507-288-2634 CEO: Timothy Fields CFO: Steven Fields SIC: 2759 NAICS: 323100 Business Description: Commercial Printing Employs: 2 Est.: 1986 Sales: \$1-2.5 million Distr.: Regional Privately owned corporation

<u>Company Name:</u> Pepsi Cola Bottling Co. Address: 1307 Valley High Drive NW City: Rochester State: MN Zip: 55901 Phone: 507-288-3772 Fax: 507-288-5073 Pres: Don Gillette SIC: 5149 Business Description: Distr. of soft drinks Employs: 106 Distr: International

Company Name: Petersen Blacksmith Shop Address: 3802 Cty Road 150 SW City: Byron State: MN Zip: 55920 Phone: 507-365-8480 Pres: Mike Petersen SIC: 3499 Business Description: Metal Fabrication Employs: 5 Estab: 1918 Sales: under \$500,000 Distr: Regional Sole Ownership

<u>Company Name:</u> Pharmaceutical Specialties, Inc. Address: 1620 Industrial Drive NW City: Rochester State: MN Zip: 55903 Phone: 507-288-8500 Fax: 507-288-7603 Website: www.psico.com Ptnr: Grant Schuth SIC: 2834 NAICS: 325412 Business Description: manufacturer of skin products. Brand name - Vanicream; RoBathol; Vitec; Free & Clear Employs: 80 Est: 1974 Distr.: National

<u>Company Name:</u> Pepin Heights Orchards Inc Address: 1753 S. Highway 61 City: Lake City State: MN Zip: 55041 Phone: 651-345-2305 Fax: 651-345-4949 Pres: Dennis Courtier SIC: 2033 NAICS: 311421 Business Description: Apple Processing & packaging Employs: 25 Estab: 1949 Distr.: Regionall Sales: \$1-5 million Privately owned corporation

Company Name: Pepin Mfg. Inc Address: 1875 S. Highway 61 City: Lake City State: MN Zip: 55041 Phone: 651-345-5655 Fax: 651-345-5656 Pres: Jeff Solberg SIC: 3842, 2891 NAICS: 325520 Business Description: Medical disposable products & devices Employs: 45 Estab: 1993 Distr.: Intl Privately owned corporation

Company Name: Phillips Publishing Inc Address: 124 Main St. Ste 200 City: Preston State: MN Zip: 55965 Phone: 507-886-2453 Fax: 507-886-2453 Sales Mgr: Sue Bly SIC: 2711 NAICS: 323122 Business Description: Newspaper publishing Employs: 5 Estab: 1991 Distr.: Local Sales: Under \$500,000 Privately owned sub S-corporation

<u>**Company Name:</u>** Plainview Agri Power Inc Address: 400 10th st SW City: Plainview State: MN Zip: 55964 Phone: 507-534-3195 Fax: 507-534-3090 GM: Bob Shanks Employs: 25 SIC: 5083 Distrib.: Local Estab: 1993 Business Description: Wholesaler of agricultural equipment Privately Owned Partnership</u>

Company Name: Plainview Milk Products Co-op Address: 130 2nd St SW City: Plainview State: MN Zip: 55964 Phone: 507-534-3872 Fax: 507-534-3992 GM: Troy Gascoigne Employs: 50 SIC: 2021 NAICS: 311512 Distrib.: National Estab: 1923 Sales: \$144.5mil Business Description: Butter & nonfat dry skim milk processing Privately Owned Partnership

<u>Company Name:</u> Phillips Publishing Inc Address: 350 Main Ave N City: Harmony State: MN Zip: 55939 Phone: 507-886-2453 Fax: 507-886-2453 Editor: Melissa Vander Plas SIC: 2711 NAICS: 323122 Business Description: Newspaper publishing Employs: 2 Established: 1991 Distribution: Local Sales: under \$500,000 Privately owned sub- S corp

<u>Company Name:</u> Poet Biorefinning - Preston Address: 701 Industrial Dr. City: Preston State: MN Zip: 55965 Phone: 507-765-4548 Fax: 507-765-5326 GM: Chris Hanson SIC: 2869 Business Description: Ethanol Employs: 37 Estab: 1998 Sales: Under \$500,000 Distr.: Regional Privately Owned Corporation

<u>Company Name:</u> Post Bulletin Company Address: 18 1st Avenue SE City: Rochester State: MN Zip: 55904 Phone: 507-285-7600 Fax: 507-285-7663 Website: www.postbulletin.com Managing Edito: Jay Furst SIC: 2711;2791 NAICS: 323119 Business Description: newspaper printing & typesetting Employs: 170 Est: 1925 Sale: \$10-25 million Distr.: Regional

<u>Company Name:</u> Powers Construction & General Repair Address: 617 S. 8th St City: Lake City State: MN Zip: 55041 Phone: 651-345-4896 Owner: Rick Powers SIC: 2434 NAICS: 337110 Business Description: Wooden Kitchen cabinets Employs: 1 Estab: 1984 Distr.: Local Sole Ownership

<u>Company Name:</u> Powder Coating Solutions Inc Address: 1115 N. 7th St City: Lake City State: MN Zip: 55041 Phone: 651-345-7507 Owner: Nancy E. Fawthorp SIC: 3479 Business Description: Powder Coating Employs: 3 Estab: 2003 Distr.: National Privately owned sub-S corporation

<u>Company Name:</u> Praxair Distribution, Inc. Address: 1620 3rd Avenue SE City: Rochester State: MN Zip: 55904 Phone: 507-289-4051 Fax: 507-289-4295 Br. Mgr: Terry Eich SIC: 5084, 5085 Business Description: Distributor of industrial & medical gases, welding equipment & supplies Employs: 15 Est: 1963 Distrib: Regional publicly owned corporation Sales: under \$500,000 Website: www.praxair.com

<u>Company Name</u>: The Printers Address: 4481 North Frontage Road, Suite 8 City: Rochester State: MN Zip: 55901 Phone: 507-288-5200 Fax: 507-292-5777 Owner: Dave Evans Business Description: Commercial Printing Employs: 3 Est: 1962 SIC: 2759 Sale: under \$500,000 Distr.: Local Website: www.theprintersroch.com Privately owned corporation <u>Company Name:</u> Preston Specialties Inc Address: 103 Coffee St City: Lanesboro State: MN Zip: 55949 Phone: 507-467-2137 Fax: 507-467-2640 Owner: Karla Brehm-Strom SIC: 2653 Business Description: Corrugated, durable, custom, inner & protective packaging materials Employs: 29 Sales: \$1.2mil Estab: 1976 Privately owned partnership Distrib: National

Company Name: Pro Image Promotions & Apparel Address: 101 16th st NE City: Rochester State: MN Zip: 55906 Phone: 507-280-1919 Fax: 507-289-0796 Owner: Steve Prigge SIC: 2396 Business Description: Commercial Printing Employs: 3 Sale: \$500,000-1 mil Distr.: Local Website: www.theprintersroch.com Est: 2008 Limited Liability Company

Company Name: Preston Republican Newspaper Address: 124 Main Street City: Preston State: MN Zip: 55965 Phone: 507-765-2752 Fax: 507-765-2752 Publisher: Dave Phillips SIC: 2711 Business Description: Newspaper Publishing Employs: 4 Estab: 1860 Sales: Under \$500,000 Distr.: Regional Sole Ownership

Company Name: Progressive Ag Center, LLC Address: 35 7th St SW City: Plainview State: MN Zip: 55964 Phone: 507-534-3147 Location Manager: Scott Schwanke Est: 1985 Employs: 11 SIC: 2873, 2874 NAICS: 325311 Sales: \$500,000-\$1mil Business Description: Fertilizer blending Limited Liability Company

<u>Company Name:</u> Professional Instruments Co. Address: 3601 Instrument Dr. NW City: Rochester State: MN Zip: 55901 Phone: 507-288-6911 Fax: 507-288-0738 Owner: Paul Arneson Business Description: Precision machining job shop Employs: 10 Est: 1964 SIC: 3599 Sale: \$500,000-1 million Distr.: National Website: www.airbearings.com Privately owned corporation Company Name: Progressive Ag Center, LLC Address: 942 Wabasha Avenue City: St. Charles State: MN Zip: 55972 Phone: 507-932-4732 Fax: 507-932-3118 Plant Manager: Brian Orth SIC: 2048 NAICS: 345314 Business Description: Feed, grain and fertilizer blending Business Description: Quilting Employs: 7 Est: 1972 Sales: under \$500,000 Distr.: Regional

Company Name: Progressive Tool & Manufacturing Address: 290 5th Street NE City: Pine Island State: MN Zip: 55963 Phone: 507-356-8345 Fax: 507-356-4557 Plt Mgr: Scott Zwart SIC: 3469, 3444, 3089, 3599 Business Description: Metal stampings, sheet metal fabrication, plastic injection molding Employs: 35 Est: 1970 Sales: \$5-\$10 million Distr.: Int'l

Company Name: Pro Line Drag Chasis, Inc. Address: 8406 75th Street NW City: Pine Island State: MN Zip: 55963 Phone: 507-288-5185 President: John Wheelock SIC: 3711 Business Description: Snowmobile Drag Chasis Employs: 1 Est: 1991 Distr.: Int'l Sales: under \$500,000 Website: www.prolineperformance.com

Company Name: Prosthetic Laboratories of Rochester Address: 121 23rd Avenue SW City: Rochester State: MN Zip: 55902 Phone: 507-281-5250 Fax: 507-288-6928 Co-founder: Steve Amundson Employs: 40 Est: 1984 SIC: 3842 Business Description: Prosthetics and orthotics Sales: \$1-5 million Distr.: Local Website: www.plor.net

Company Name: Pro-Trim Signs & Graphics Address: 2240 32nd Ave NW City: Rochester State: MN Zip: 55901 Phone: 507-529-5550 Pres: Mark Nelson Employs: 1 Est: 1999 SIC: 3993 Business Description: Signs, including vehicle graphics Sales: Under \$500,000 Distr.: Local Privately Owned Corporation

Company Name: Quilted Comforts Address: 4522 5th st NW City: Rochester State: MN Zip: 55901 Phone: 507-288-0592 Owner: Sharon Landsworth SIC: 2392 Employs: 1 Est: 1998 Sales: Under \$500,000 Distr.: National

Company Name: Rochester Metalwerx & MFG Inc Address: 918 N. 7th St City: Lake City State: MN Zip: 55041 Phone: 651-345-7551 Fax: 651-345-7552 Pres: Chuck Solheid SIC: 3499 Business Description: Metal Fabrication& general machining job shop Employs: 9 Estab: 1999 Distr.: National Sales: \$500,000-\$1mil Privately owned sub-S corporation

Company Name: R & B Contract Manufacturing Address: 4703 County Road Road 107 NE City: Eyota State: MN Zip: 55934 Phone: 507-876-2179 Fax: 507-876-2171 CEO: Daniel Knak SIC: 3672 NAICS: 334412 Business Description: Printed circuit board assembly, electrical & mechanical sub-assemblies & industrial control panel shop Employs: 7 Estab: 1994 Sales: \$500,000-\$1 million Distr: National Website: www.ranbcontractmfg.com

Company Name: R & B Custom Workbenches Address: 201 12th Avenue NW City: Kasson State: MN Zip: 55944 Phone: 507-634-7557 Owner: Rick Jorgenson SIC: 2599 Business Description: Industrial Workbenches Employs: 1 Est: 1994 Sales: Under \$500,000 Distr.: Local Sole Ownership Website: www.rbcustomworkbenches.com

Company Name: RDM of Minnesota, Inc. Address: 703 1st Avenue SE City: Dodge Center State: MN Zip: 55927 Phone: 507-374-2670 Fax: 507-633-8112 **Owner:** Dennis Ross SIC: 3499 NAICS: 332710 Business Description: Sheet metal fabrication & Machining job shop

Employs: 95 Estab: 1974 Distr: National Privately Owned Sub S-corporation Website: www.rdmofmn.com

Company Name: R & M Steel Address: 61154 190th Avenue City: Dodge Center State: MN Zip: 55927 Phone: 507-374-2524 Fax: 507-374-2524 Owner: Ronnie Papenfus SIC: 5051 Business Description: Structural steel fabrication Employs: 1 Estab: 1995 Sales: under \$500,000 Distr: Local Sole Ownership

<u>Company Name:</u> Ready-Mix Concrete Co., LLC Address: 209 7th Street SW City: Dover State: MN Zip: 55929 Phone: 507-932-4020 Fax: 507-289-9006 GM: Scott Ferguson SIC: 3273 NAICS: 327320 Business Description: Ready-mix concrete Employs: 7 Estab: 1958 Sales: \$1-2.5 million Distr: Local Limited Liability Company

Company Name: Ready-Mix Concrete Co. Address: 4010 19th Street NW City: Rochester State: MN Zip: 55901 Phone: 507-289-4022 Fax: 507-289-9006 Plant Manager: Ken Edelbach SIC: 3273 NAICS: 327320 Sales: under \$500,000 Business Description: Ready-mix concrete Employs: 30 Est: 1946 Distr.: Local

Company Name: Ready Mix Concrete of Stewartville Address: 1000 North Main Street City: Stewartville State: MN Zip: 55976 Fax: 507-289-9006 Phone: 507-533-8809 President: Brandon McNeilli SIC: 3273 NAICS: 327320 Business Description: Ready-mix concrete Estab: 1950 Employs: 6 Sales: Under \$500,000 Distr: Local Privately Owned Corporation Company Name: R Four Meats LLC Address: 24 2nd Street SW City: Chatfield State: MN Zip: 55923 Phone: 507-867-4180 Fax: 507-867-9219 Partners: Maraget Reiner, Jeffrey & Connie Remme SIC: 2011 NAICS: 311611 Business Description: Farm raised USDA beef, pork

and goat processing & full service distributor of fresh and smoked meat products Employs: 5 Estab: 1963 Sales: under \$500,000 Distr: Regional Limited Liability Partnership

Company Name: Region Millworks Inc

Address: 102 2nd Ave SE City: Elgin State: MN Zip: 55932 Phone: 507-876-2285 Pres: Matthew Sveen SIC: 2431 Business Description: Millwork Employs: 4 Est: 1985 Sales: \$500,000-\$1mil Distr.: Regional Privately owned Corporation

Company Name: Reichel Foods, LLC

Address: 3706 Enterprise Dr. SW City: Rochester State: MN Zip: 55902 Phone: 507-289-7264 Fax: 507-289-6552 Pres: Craig Reichel SIC: 2011, 2022 NAICS: 311611 Business Description: Refrigerated lunch & snack kits Employs: 300 Est: 1997 Distr.: National Website: www.reichelfoods.com

Company Name: Reloading Specialties, Inc. Address: 52901 265th Avenue City: Pine Island State: MN Zip: 55963 Phone: 507-356-8500 Fax: 507-356-8800 Pres: John Samuelson SIC: 3482 NAICS: 332992 Business Description: Ammunition reloading supplies Employs: 15 Est: 1987 Sales: under \$500,000 Distr.: Int'l Privately Owned Corporation

Company Name: Riverbend Electronics, LTD Address: 901 Home St City: Rushford State: MN Zip: 55971 Phone: 507-864-4145 Fax: 507-864-4153 Pres: Steve Craney SIC: 3672 NAICS: 334412 Business Description: Full service electronic manufacturing of low volume to medium volume high mixed & box build printed circuit boards Employs: 20 Estab: 2007 Sales: \$4mill Distr.: National privately owned corporation **<u>Company Name:</u>** Riverside Electronics Ltd. Address: 901 Home St. City: Rushford State: MN Zip: 55971 Phone: 507-864-2424 Fax: 507-864-3273 Prod Mgr: Rich Buege SIC: 3672 Business Description: Full service electronics contract manufacturing of circuit board enclosures Employs: 40 Estab: 1984 Sales: \$51mill Distr.: Intl privately owned corp

Company Name: River Ridge Custom Canoe Address: 5865 River Ridge Court NE City: Rochester State: MN Zip: 55906 Phone: 507-288-2750 Fax: 507-280-0029 Office Mgr: Bill Plantan, Jr. Business Description: Canoes Employs: 3 Est: 1997 SIC: 3732 Sales: under \$500,000 Distr.: Intl Website: www.riverridgecustomcanoes.com

Company Name: Roberson Lime & Rock Co. Address: 34686 County Road 72 City: Zumbro Falls State: MN Zip: 55991 Phone: 507-753-2313 Pres: Kent Roberson SIC: 1422 NAICS: 212312 Business Description: Crushed limestone quarrying Employs: 6 Estab: 1983 Distr: Local Privately owned corporation

Company Name: Rochester Brick Address: 3705 Enterprise Drive SW City: Rochester State: MN Zip: 55902 Phone: 507-252-1129 Fax: 507-252-1131 Manager: Gene Schmidt SIC: 5032 Employs: 50 Est: 1991 Business Description: Distributor of bricks, stones, mortars Distrib.: Regional Website: www.rochesterbrick.com

Company Name: Rochester Cheese, LLC. Address: 4219 Hwy 14 West City: Rochester State: MN Zip: 55901 Phone: 507-288-6678 Fax: 507-288-6175 Cont: Sherry Hinkle SIC: 2022 NAICS: 311513 Employs: 50 Est: 1975 Sales: \$100 million Distr.: National Website: www.rochestercheese.com Company Name: Rochester Concrete Products Address: 7200 Hwy 63 North City: Rochester State: MN Zip: 55906 Phone: 507-288-8850 Fax: 507-288-3810 President: Chris Price SIC: 3272 Employs: 30 Est: 1990 Sales: \$1-5 million Distr.: National Website: www.glsindustries.net

Company Name: Rochester Cheese, LLC Address: 143121 E. Park St & Highway 63 City: Spring Valley State: MN Zip: 55975 Phone: 507-346-2591 Fax: 507-346-7779 Plt Mgr: Jim Kutchma SIC: 2022 NAICS: 31513 Business Description: Cheese processing Employs: 40 Distr.: National Sales: \$50mil-\$100mil Limited Liability Company

Company Name: Rochester Lapidary Jewelers Address: 3745 N. Broadway City: Rochester State: MN Zip: 55906 Phone: 507-282-0447 Fax: 507-282-1116 Owner: Adam Kirckof SIC: 3911; 3915 NAICS: 339911 Business Description: Precious metal jewelry Employs: 10 Est: 1954 Sales: \$2.5-5 million Distr.: Local Website: www.rochesterlapidaryjewelers.com

<u>Company Name:</u> Rochester Meat Company Address: 1807 7th Street NW City: Rochester State: MN Zip: 55901 Phone: 507-529-4700 Fax: 507-289-1864 GM: Dave Lee SIC: 2013 Distr.: National Business Description: meat processing Employs: 260 Sales: \$50-100 million Website: www.rochestermeat.com

Company Name: Rochester Precision Machine Address: 1016 Chester Avenue SE City: Rochester State: MN Zip: 55903 Phone: 507-289-7381 Fax: 507-289-7490 GM: Steve Havlik SIC: 3599 NAICS: 332710 Business Description: General machining job shops Employs: 20 Est: 1997 Sales: \$2.5 million Distr.: Regional Website: www.rochcnc.com

<u>Company Name</u>: Rochester Sand & Gravel Address: 4105 East River Road NE City: Rochester State: MN Zip: 55906 Phone: 507-288-7447 Fax: 507-252-3477 MIS Manager: Bob Mahon SIC: 2951 NAICS: 324121 Business Description: Asphalt paving compounds Employs: 100 Est: 1947 Sales: \$10 million Distr.: Regional privately owned corporation Website: www.rochsg.com

<u>Company Name:</u> Rochester Sign Service Address: 3205 East River Road NE City: Rochester State: MN Zip: 55906 Phone: 507-287-6500 Fax: 507-287-8668 President: Gary Simonson SIC: 3993 NAICS: 339950 Estab: 1987 Business Description: Vinyl interior & exterior signs Employs: 7 Sales: under \$500,000 Distr: Local Privately owned corporation

Company Name: Rochester Stained Glass Address: 1109 W. Center St City: Rochester State: MN Zip: 55902 Phone: 507-282-2752 Partner: Stephanie Podulke SIC: 3231 NAICS: 327215 Estab: 1976 Business Description: Restaurant, Church & residential windows Employs: 2 Sales: under \$500,000 Distr: Local Sole Ownership

Company Name: Rochester Tool & Cutter Grinder Address: 23803 650th Street City: Kasson State: MN Zip: 55944 Phone: 507-634-7184 Fax: 507-634-7117 General Mgr: Jack Phelps SIC: 3599 Estab: 1961 Business Description: Tool sharpening & fabrication Employs: 6 Sales: under \$500,000 Distr: Regional Privately owned corporation

Company Name: Rochester Tool & Die, Inc. Address: 2024 15th Street NW City: Rochester State: MN Zip: 55901 Phone: 507-285-3355 Fax: 507-285-3354 Pres: Andy Seegmiller SIC: 3544 NAICS: 333500 Estab: 1994 Business Description: Tool & die job shop Employs: 6 Sales: under \$500,000 Distr: Regional Company Name: Rochester Visitor Publishing & Printing Address: 101 16th St. NE City: Rochester State: MN Zip: 55903 Phone: 507-288-0451 Fax: 507-288-0451 Owner: Doug Solinger Employs: 3 SIC: 2759 NAICS: 323119 Business Description: Visitor guides Sales: under \$500,000 Estab: 1944 Distr: Local

Company Name: Rochester Welding, Inc. Address: 4505 Hwy 63 North City: Rochester State: MN Zip: 55906 Phone: 507-289-4189 Fax: 507-292-8756 Owner: John Adams SIC: 3599 NAICS: 332710 Business Description: Metal Fab. & Welding Job Shop Employs: 6 Sales: under \$500,000 Distr: National Privately owned corporation

Company Name: Root River Hardwoods Inc Address: 1300 Energy Dr. City: Preston State: MN Zip: 55965 Phone: 507-765-2284 Fax: 507-765-4575 Pres: Michael Merritt SIC: 2426 NAICS: 337211 Business Description: Hardwood lumber, millwork, paneling Employs: 50 Estab: 1980 Distr.: National Privately Owned sub- S corp

<u>Company Name:</u> Rock-Tenn Address: 4165 Highway 14 West

City: Rochester State: MN Zip: 55901 Phone: 507-288-2305 Fax: 507-288-9281 Plant Mgr: Wes Wilcox SIC: 2653 NAICS: 322211 Business Description: Corrugated boxes and palletts Employs: 22 Estab: 1972 Sales: \$10 million Privately owned corporation Distrib: Regional Website: www.rocktenn.com

Company Name: Rushford MFG Inc. Address: 1000 Technology Dr. City: Rushford State: MN Zip: 55971 Phone: 507-864-3701 Fax: 507-864-3703 Plant Mgr: Mike Messenger SIC: 3599, 3544 Business Description: Contract machining and tooling, metal stampings & stainless steel Employs: 18 Estab: 1991 Sales: \$1 mil -\$2.5 mil Privately owned corporation Distrib: National Website: www.ushfordmfg.com <u>Company Name</u>: St. Charles Press Address: 924 Whitewater Avenue City: St. Charles State: MN Zip: 55972 Phone: 507-932-3663 Fax: 507-932-5537 Pres: Dan Stumpf SIC: 2711, 2791 NAICS: 323122 Business Description: newspaper publishing Employs: 3 Sales: under \$500,000 Distr: Local Private owned corporation

Company Name: Stumpf Publishing Inc. Address: 200 Industrial Ct City: Wabasha State: MN Zip: 55981 Phone: 651-565-3368 Co. Publisher: Michael Stumpf SIC: 2711 NAICS: 323100 Business Description: Newspaper publishing Employs: 30 Estab: 1966 Sales: Under \$500,000 Privately owned corporation

<u>Company Name:</u> Schad-Tracy Signs, Inc. Address: 325 Minnesota Ave., P.O. Box 357 City: Oronoco State: MN Zip: 55960 Phone: 507-367-2631 Fax: 507-367-2633 Pres: Brad Tracy SIC: 3993 Business Description: Interior and exterior signs Employs: 17 Estab: 1978 Sales: \$3-4 million Distr: National privately owned sub-S corporation Website: www.schadtracy.com

Company Name: Scharf Auto Supply Address: 620 1st Avenue SW City: Rochester State: MN Zip: 55902 Phone: 507-289-3396 Fax: 507-289-6553 Pres: Rick Mattson SIC: 5013, 5198 Business Description: Wholesaler of automotive parts Employs: 20 Estab: 1934 Sales: \$1-2.5 mill Distr: Regional

Company Name: Schmidt, Inc. Div. of Taylor Corporation - Mankato, MN Address: 1101 Frontage Road NW City: Byron State: MN Zip: 55920 Phone: 507-775-6400 Fax: 507-775-6655 Pres: Zach Stokes SIC: 2759 NAICS: 323100 Business Description: Magazine insert & business reply card printing Distr: Int'l Employs: 250 Estab: 1974 <u>Company Name</u>: Schott Distributing Co., Inc. Address: 6735 Highway 14 East City: Rochester State: MN Zip: 55904 Phone: 507-289-3555 Fax: 507-289-8479 Operations & Sales Mgr: Chris Schott SIC: 5181 Business Description: Beer Distributor Employs: 63 Estab: 1955 Distr: Local Website: www.winonaradio.com Privately owned corporation

<u>Company Name</u>: Schwickert's Tecta America Corp. Address: 204 Schumann Drive NW City: Stewartville State: MN Zip: 55976 Phone: 507-281-0611 Fax: 507-281-4209 Branch Mgr: Kerk Johnson SIC: 3499 Business Description: Commercial & residential roofing Employs: 20 Distr: Local Estab: 1906 Website: www.schwickerts.com

<u>Company Name:</u> Seneca Foods Corp. Address: 1217 3rd Ave. SE City: Rochester State: MN Zip: 55904 Phone: 507-280-4500 Fax: 507-280-4542 Plant Manager: Dave Elstrand SIC: 2038 NAICS: 311412 Business Description: Canned & Frozen vegetables Estab: 1948 Employs: 635 Sales: \$50-100 million Distr: Int'l Publicly owned corporation Website: www.senecafoods.com

Company Name: Shoot & Save Sports Address: 106 16th Street SW City: Rochester State: MN Zip: 55902 Phone: 507-285-9593 Fax: 507-285-0632 Owner & GM: Bob Frerker SIC: 2396, 2395 NAICS: 33950 Business Description: Screen printing & embroidery Employs: 5 Estab: 1983 Sales: under \$500,000 Distr: Regional Sole Ownership

<u>Company Name</u>: Sign Here, Inc. Address: 3717 Commercial Drive SW City: Rochester State: MN Zip: 55902 Phone: 507-281-0122 Fax: 507-286-9034 President: Jodi Babcock SIC: 3993 NAICS: 322222 Business Description: Signs, banners, decals, logo design, vehicle graphics, screenprinting Employs: 5 Estab: 1983 Sales: \$500,000 - \$1 million Distr: Local Website: www.signhererochester.com Privately owned corporation

Company Name: Soapourri Address: P O Box 9177 City: Rochester State: MN Zip: 55903 Phone: 866-495-4018 Owner: Lisa Loucks Christenson SIC: 2841 NAICS: 325611 Business Description: Glycerin soaps and natural bath and body products Employs: 1 Distr: Intl Estab. 1999 Sole Ownership Sales: Under \$500,000 Website: www.soapourri.com

<u>Company Name</u>: Sominn Machinery Sales Address: 210 South St SE City: Dodge Center State: MN Zip: 55927 Phone: 507-374-6346 Pres: J.J. Francis SIC: 5084 Business Description: Distributor of new & used fabrication equipment Employs: 10 Distr: Intl Estab. 1972 Privately owned corporation Sales: \$3-5 mil Website: www.sominn.com

Company Name: Southern Minnesota Fabrication Address: 9743 County 8 Rd SW City: Stewartville State: MN Zip: 55976 Phone: 507-272-7638 Pres: Gary Reeves SIC: 3446,3599 Business Description: Ornamental ironwork & CNC Plasma cutting job shop Employs: 3 Distr: Regional Estab. 2010 Privately owned corporation Sales: Under \$500,000 Website: www.sominn.com

<u>Company Name</u>: Southwest Minnesota Ethanol, LLC Address: 701 Industrial Dr. N City: Preston State: MN Zip: 55965 Phone: 507-765-2743 Fax: 507-765-5326 GM: Chris Hanson SIC: 2869 Business Description: Ethanol, including dry distilling Employs: 37 Estab: 1998 Privately Owned Corp. Sales: Under \$500,000 Distr.: Regional Company Name: Southern Minnesota Auto Supply Address: 504 6th Ave NW City: Rochester State: MN Zip: 55901 Phone: 507-289-3941 Fax: 507-288-9009 Pres: Clarence Koblitz SIC: 3599 Business Description: Presswork, drums, rotors and general machining job shop Employs: 12 Distr: Local Estab. 1972 Privately owned corporation Sales: Under \$500,000 Website: www.autovalue.com

<u>Company Name</u>: Southern Minnesota Machinery Sales Address: 210 South Street City: Dodge Center State: MN Zip: 55927 Phone: 507-374-6346 Fax: 507-374-6824 Pres: J. J. Francis SIC: 3599, 3444 NAICS: 333111 Business Description: Sheet metal fabrication and rebuilt industrial equipment Employs: 12 Distr: National Estab. 1972 Privately owned corporation Sales: \$3-\$5 million Website: www.sominn.com

<u>Company Name</u>: Springboard Development Co. Address: 3269 19th Street NW City: Rochester State: MN Zip: 55901 Phone: 507-424-0264 Pres: Thomas Christopherson SIC: 2752 Business Description: Digital offset printing of promotional buttons Employs: 35 Distr: National Estab. 2003 Privately owned corporation Sales: \$5-\$10 million Website: www.affordablebuttons.com

<u>Company Name</u>: Sparroworks Address: 1200 81st Street NE City: Rochester State: MN Zip: 55906 Phone: 507-292-6277 Owner: Barbara Armbruster SIC: 2395 Business Description: Custom embroidery Employs: 1 Distr: Local Estab. 2002 Limited Liability Company Sales: Under \$500,000 Website: www.sparrworks.com

Company Name: Staloch's Inc. Address: 7523 County Rd.3 NW City: Oronoco State: MN Zip: 55903 Phone: 507-285-4429 Fax: 507-285-2962 Pres: Roland D. Staloch SIC: 3999 Business Description: Pet Supplies Employs: 7 Distr: Intl Estab. 1970 Privately owned corporation Sales: \$500000-\$1 million Website: www.affordablebuttons.com

<u>Company Name:</u> Steuart Labs Address: 203 N. Main City: Mabel State: MN Zip: 55954 Phone: 507-493-5585 Fax: 507-493-5576 Owner: Gary Steuart SIC: 2844 NAICS: 325612 Business Description: Human topicals, hand lotion Employs: 11 Sales: \$1-2.5 million Distr: Intl Estab: 1986 Sole Ownership

Company Name: Stier Steel Corp Address: 14279 Highway 16 E. City: Spring Valley State: MN Zip: 55975 Phone: 507-346-2545 Fax: 507-346-2544 President: Peter H. Stier SIC: 3499, 3441 Business Description: Steel fabrication of components for hollow metal walk-thru & overhead doors Employs: 9 Estab: 1994 Distr.: National Sales: \$500,000-\$1mil Privately owned corporation

Company Name: Stamps By Judith, Inc. Address: 11 County Road 11 NW City: Pine Island State: MN Zip: 55963 Phone: 507-356-8828 Fax: 507-356-2265 Ptnr: Dave Visser SIC: 3953 NAICS: 339943 Business Description: Rubber Stamps Estab: 1991 Employs: 15 Sales: \$1-2.5 million Distr: National Website: www.stampsbyjudith.com Privately owned corporation

Company Name: Stewartville Star Address: 102 N Main St. City: Stewartville State: MN Zip: 55976 Phone: 507-533-4271 Fax: 507-533-4272 MIS Mgr: Bill Schroeder SIC: 2711 NAICS: 323122 Business Description: Newspaper pubishing Estab: 1891 Employs: 4 Sales: Under \$500,000 Distr: Local Limited Liability Company

<u>Company Name:</u> Strongwell, Chatfield Division Address: 1610 Hwy 52 South City: Chatfield State: MN Zip: 55923 Phone: 507-867-3479 Fax: 507-867-4031 Plant Mgr: Mike Jaszewski SIC: 3089 ISO Rating: 9001: 2000 Business Description: Pultruded fiberglass products; Brand name-Duradek; Duragrid; Duragrate Employs: 200 Estab: 1972 Sales: \$10-25 million Distr: National Privately owned corporation Website: www.strongwell.com

<u>Company Name:</u> Stumpf Publishing Co. Address: 409 W. Broadway City: Plainview State: MN Zip: 55964 Phone: 507-534-3121 Fax: 507-534-3920 Pres: Gary Stumpf SIC: 2711 Business Description: Newspaper publishing Employs: 5 Distr: Local Estab. 1978 Privately owned corporation Sales: \$500,000-\$1 million

Company Name: Stussy Construction, Inc. Address: 61906 240th Avenue City: Mantorville State: MN Zip: 55955 Phone: 507-635-2421 Fax: 507-635-5484 Pres: James Paulson Estab: 1974 SIC: 3272,1429 NAICS: 337991 Distrib: Local Business Description: Crushed rock & gravel Employs: 7 Sales: under \$500,000 Privately owned corporation

<u>Company Name</u>: Sun Control Products, Inc. Address: 1908 2nd Street SW City: Rochester State: MN Zip: 55902 Phone:507-282-2620 Fax: 507-282-2377 Pres: Kim Klampe Employs: 3 SIC: 2591 NAICS: 337920 Business Description: Window Shades Sales: Under \$500,000

Company Name: Superior Screeners, Inc. Address: 25 9 1/2 Street SE City: Rochester State: MN Zip: 55904 Phone: 507-282-4124 Fax: 507-282-9625 Pres: Paul Bandrup SIC: 2396 NAICS: 323113 Business Description: Screenprinting & embroidery Employs: 10 Estab: 1983 Sales: \$1 million Distrib: National Privately owned corporation Company Name: Tea's Design, Inc. Address: 1177 Chester Avenue SE City: Rochester State: MN Zip: 55904 Phone: 507-289-0494 Fax: 507-289-7711 Pres: Tom Ashton SIC: 3714, 3251 Business Description: Aftermarket automobile seats Employs: 2 Estab: 1983 Sales: Under \$500,000 Distr: National Privately Owned Sub S - corp

Company Name: TEC Industrial, Inc. Address: 1711 3rd Ave. SE City: Rochester State: MN Zip: 55904 Phone: 507-288-9133 Fax: 507-287-1004 Pres: Robert Perry SIC: 3535; 3562 NAICS: 333922 Business Description: screw conveyor parts Employs: 15 Estab: 1967 Sales: \$1-5 million Distr: Local Publicly owned corporation Website: www.tecindustrialinc.com

Company Name: Theis Printing & Office Supplies Address: 59 West 5th Street City: Zumbrota State: MN Zip: 55992 Phone: 507-732-7547 Fax: 507-452-3886 Office Mgr: Cathy Theis SIC: 2759 NAICS: 323100 Business Description: commercial printing Employs: 4 Estab: 1974 Sales: under \$500,000 Distr: Regional Privately owned corporation

Company Name: Thomas Industries Inc Address: 211 Industrial Ct City: Wabasha State: MN Zip: 55981 Phone: 651-565-3395 Fax: 651-565-2787 Pres: Tom Lewandowski SIC: 3613 NAICS: 335313 Business Description: Precision sheet metal fabrication Employs: 50 Estab: 1984 Distrib: National Privately Owned sub-S corp

<u>Company Name:</u> Thomas Tool & Supply, Inc. Address: 945 37th Avenue NW City: Rochester State: MN Zip: 55901 Phone: 507-281-3786 Fax: 507-281-3879 GM: Ryan Wegner SIC: 5072 Business Description: distributor of hand & power tools Employs: 4 Estab: 1985 Sales: under \$500,000 Distrib: Local Website: www.thomas-tool.com

Company Name: TK Industries, Inc. Address: 4625 West River Road NW City: Rochester State: MN Zip: 55901 Phone: 507-281-5744 President: Larry Stevens SIC: 3086 NAICS: 326160 Business Description: Beverage holders and multi purpose ice wraps Employs: 3 Estab.: 1990 Sales: under \$500,000 Distr: National Website: www.penguineline.com

<u>Company Name:</u> Timm's Auto, Inc. Address: 936 West 12th Street City: St. Charles State: MN Zip: 55972 Phone: 507-932-4464 Fax: 507-932-0217 President: Timm Pasche SIC: 5015 Business Description: Wholesaler of used automotive parts Employs: 20 Estab.: 1985 Sales: under \$500,000 Distr: National Website: www.timmsautosalvage.com

Company Name: Tonna Mechanical, Inc. Address: 2411 7th Street NW City: Rochester State: MN Zip: 55901 Phone: 507-280-1908 Estab: 1976 President: Steve Murphy SIC: 3444 Business Description: Sheet metal fabrication Employs: 50 Sales: \$5-7 million Distr: Local

<u>Company Name</u>: Top Shop of Rochester, Inc. Address: 235 Woodlake Drive SE City: Rochester State: MN Zip: 55904 Phone: 507-282-9129 Fax: 507-282-3740 President: Wayne Owen SIC: 2542 Business Description: custom stone, laminate & solid surface countertops Employs: 16 Estab: 1995 Sales: \$1-2.5 million Distr: Local

Company Name: Touche Rubber Stamps Address: 1827 16 1/2 Street NW City: Rochester State: MN Zip: 55901 Phone: 507-288-2317 Fax: 507-286-1428 President: Susan Tollers SIC: 3953 NAICS: 339943 Business Description: Rubber Stamps Employs: 3 Estab: 1991 Sales: under \$100,000 Distr: Nat'l

Company Name: Traditional Wood Builders, Inc. Address: 508 9th Avenue City: Rochester State: MN Zip: 55901 Phone: 507-288-3175 Fax: 507-288-0186 Pres: Jamie Swenson SIC: 2434 NAICS: 337110 Business Description: Kitchen cabinets & plastic laminate countertops Employs: 7 Estab: 1982 Sales: \$500,000 - \$1mil Distr: Regional Privately owned corporation Website: www.traditionalwoodbuilders.com

<u>Company Name:</u> Tri-County Records Inc Address: 300 S. Mill St City: Rushford State: MN Zip: 55971 Phone: 507-864-7700 Fax: 507-864-2356 Mgr: Dave Philips SIC: 2711 Business Description: Newspaper Publishing Employs: 4 Estab: 1915 Sales: Under \$500,000 Distr.: Local privately owned corporation

<u>Company Name:</u> Tri-Star Manufacturing, Inc. Address: 201 8th Avenue SE City: Kasson State: MN Zip: 55944 Phone: 507-634-7835 Fax: 507-634-4485 Pres: Kirk Knudtson SIC: 3599 Business Description: Precision CNC machining job shop Employs: 15 Estab: 1993 Distr: National Privately owned sub-S corp. Website: www.tri-starmfginc.com

Company Name: Tuohy Furniture Corp. Address: 42 Street Albans Place City: Chatfield State: MN Zip: 55923 Phone: 507-867-4280 Fax: 507-867-4303 President: Dan Tuohy SIC: 2521; 2522 NAICS: 337211 Business Description: Office Furniture Employs: 150 Estab: 1952 Sales: \$25 million Distr: Nat'l Privately owned corp. Website: www.tuohyfurniture.com <u>Company Name</u>: Twin Valley Ag Service Assn. Address: 23142 Highway 74 City: St. Charles State: MN Zip: 55972 Phone: 507-932-4830 Fax: 507-932-4845 Pres: Jason Frineck SIC: 5191 NAICS: 311119 Business Description: Animal feed; Brand name Land O' Lakes; Golden Sun wholesaler Employs: 15 Estab: 1972 Sales: \$1-\$5 million Distr: Local Privately owned corporation

<u>Company Name</u>: Ultimate Wood Design, Inc. Address: 2130 South Broadway City: Rochester State: MN Zip: 55904 Phone: 507-281-4843 Fax: 507-282-4005 Pres: Karim Esmailzadeh SIC: 2499 NAICS: 321999 Business Description: Wood Products Employs: 10 Estab: 1997 Sales: \$500,000-\$1 million Distr: National Website: www.ultimatewood.com

Company Name: Ultimate Surfaces, Inc. Address: 1233 Eastgate Dr. SE City: Rochester State: MN Zip: 55904 Phone: 507-285-6550 Fax: 507-285-5645 Manager: Tony Heintz Employs: 8 Estab: 1989 SIC: 2542 NAICS: 327991 Business Description: Solid surface and granite countertops Sales: \$1million - \$2.5 million Website: www.pinske-edge.com Distrib: Regional Privately owned corporation

Company Name: United Packaging Inc Address: 5950 State Highway 16 City: Peterson State: MN Zip: 55962 Phone: 507-875-5000 Fax: 507-875-5600 Plt. Mgr: Heath Ronnenberg Employs: 35 Estab: 1997 SIC: 2449 NAICS: 321920 Business Description: Wooden Shipping containers Distribution: National Website: www.unitedpackaginginc.com Privately owned sub S- corporation

<u>Company Name</u>: Valley Canvas LLC Address: 207 Hiawatha Dr. E City: Wabasha State: MN Zip: 55981 Phone: 651-564-0540 Owner: Kevin Meurer SIC: 2394 NAICS: 314912 Business Description: Canvas boat tops Employs: 1 Distrb: Local Estab: 2002 Sole Ownership

<u>Company Name</u>: Valley Craft Inc Address: 2001 S. Highway 61 City: Lake City State: MN Zip: 55041 Phone: 651-345-3386 Fax: 651-345-3606 Prodn Mgr: Tom Balow SIC: 3537, 3499 Business Description: Material Handling equipment Employs: 90 Estab: 1953 Distr.: Intl Privately owned corporation

Company Name: Valley Design Enterprises Address: 133 S. Highway 52 City: Fountain State: MN Zip: 55935 Phone: 507-268-4221 Fax: 507-268-4912 CFO: Butch Isensee SIC: 3499, 3479 Business Description: Metal Feabrication & powder coating Employs: 110 Estab: 1986 Distr.: Intl Privately owned corporation

<u>Company Name</u>: Viking Electric Supply, Inc. Address: 1440 Industrial Drive NW City: Rochester State: MN Zip: 55901 Phone: 507-281-2232 Fax: 507-280-7700 GM: Jay Otterson SIC: 5063 Business Description: Distributor of Electrical Supplies Employs: 25 Distrb: Local Estab: 1995 Website: www.vikingelectric.com Privately owned corp

<u>Company Name</u>: Vision Solutions, Inc. Address: 3535 40th Avenue NW City: Rochester State: MN Zip: 55901 Phone: 507-252-3440 Fax: 507-529-2160 GM: Craig Johnson SIC: 7372 Business Description: Infrastructure Software Develop. Employs: 50 Distrb: Int'l Estab: 1995 Website: www.visionsolutions.com Sales: \$11-\$25 million Privately owned corp.

<u>Company Name</u>: Wabasha Sand, Gravel & Ready Mix Co. Inc Address: 905 Church Ave City: Wabasha State: MN Zip: 55981 Phone: 651-565-3610 Fax: 651-565-4575 GM - Tony Kohner SIC: 3273 NAICS: 327320 Business Description: Ready Mixed Concrete Employs: 12 Distrib: Regional Privately owned corporation

<u>**Company Name</u>**: Waters Medical Systems Address: 2112 15th Street NW City: Rochester State: MN Zip: 55901 Phone: 507-288-7777 Fax: 507-252-3700 Br. Mgr. Robert Warren SIC: 3841 Business Description: whole blood oximeters for cardiology & surgery applications Employs: 15 Distrib: International Website: www.wtrs.com Privately owned corporation</u>

Company Name: Weber & Judd Co. Address: 1350 6th Street NW City: Rochester State: MN Zip: 55901 Phone: 507-289-6368 Fax: 507-289-5348 President: Chris McDonough SIC: 3841 Distrib.: National Business Description: Medical equip including catheters Employs: 8 Sales: \$11-\$25 million Website: www.weberjudd.com

Company Name: Westrock co. Address: 4165 Highway 14 W City: Rochester State: MN Zip: 55901 Phone: 507-288-2305 Fax: 507-288-9281 Plt. Mgr: Mark Ruhter SIC: 2653 NAICS: 322211 Distrib.: Regional Business Description: Corrugated boxes & pallets Employs: 22 Estab: 1972

<u>Company Name</u>: Wieser Precast Steps, Inc. Address: 946 Hwy 63 SE City: Stewartville State: MN Zip: 55976 Phone: 507-533-9304 Fax: 507-533-6571 GM: Greg Verthein SIC: 3272 NAICS: 327390 Business Description: Concrete burial vaults, septic tanks and steps; Brand name-Doric Vaults Employs: 12 Estab: 1980 Sales: \$1 million - \$2.5 million Distr: Regional

Company Name: Wild Wings LLC Address: 2101 Highway 61 S City: Lake City State: MN Zip: 55041 Phone: 651-345-5355 Fax: 651-345-3981 Pres: Randall Eggenberger SIC: 2752, 3993 NAICS: 323100 Business Description: Lithographic limited edition printing, gift items Employs: 75 Estab: 1968 Distr.: Intl Limited Liability Company

Company Name: Windage LLC

Address: P.O. Box 5777 City: Rochester State: MN Zip: 55903 Phone: 612-940-3278 Pres: David Healy SIC: 3949 Business Description: Doe & buck attractants Employs: 4 Estab: 2005 Sales: \$500,000 - \$1mil Distr: Intl

<u>Company Name</u>: Women Communications, LLC Address: P.O. Box 5986 City: Rochester State: MN Zip: 55993 Phone: 507-529-5385 Co-Publishers: Doug Solinger & Jorrie Johnson SIC: 2721 NAICS: 337110 Employs: 1 Business Description: Wooden kitchen cabinets Sales: \$500,000 - \$1 million Distr: Local

Company Name: Whitewater Wines LLC Address: 10832 Fischer Hill Dr. City: Plainview State: MN Zip: 55964 Phone: 507-534-1262 Ptnr: Wanda Hanlon SIC: 2084 Business Description: Wines Employs: 2 Distr: Local Estab. 2010 Limited Liability Company

<u>Company Name</u>: Woods Metal Mfg., Inc Address: Hwy 63 North City: Stewartville State: MN Zip: 55976 Phone: 507-533-4206 Fax: 507-533-4207 Pres: Thomas L. Woods, Jr. SIC: 3444, 3714 NAICS: 336399 Business Description: Aluminum truck accessories Employs: 4 Estab: 1976 Sales: Under \$500,000 Distr: National Privately Owned Corporation

<u>**Company Name</u>**: Wonderink Printing co. Address: 202 State Road 16 City: Rushford State: MN Zip: 55971 Phone: 507-864-2233 Owner: Brandee Tarras</u> SIC: 2759, 2775 Business Description: Commercial Printing Employs: 2 Estab: 2011 Sales: Under \$500,000 Distr: Local Privately Owned SubS Corp

<u>Company Name</u>: Woodruff Co. Address: 1524 3rd Avenue SE City: Rochester State: MN Zip: 55904 Phone: 507-285-2500 Fax: 507-285-9819 Pres: Jim Woodruff SIC: 5075, 5074 Business Description: Wholesaler of HVAC equipment Employs: 35 Estab: 1947 Distr: Regional

<u>**Company Name</u>**: Wrought Iron Handicrafts, Inc. Address: 3950 10th Avenue NW City: Rochester State: MN Zip: 55901 Phone: 507-289-0836 Fax: 507-289-5800 Pres: Scott Thamert SIC: 5051, 5084 Business Description: Distributor of metals, metal bending tools & stampings Employs: 2 Estab: 1973 Sales: Under \$500,000 Website: www.metalcraftusa.com</u>

Company Name: You Can Publishing

Address: 300 Sheridan St W City: Lanesboro State: MN Zip: 55949 Phone: 507-467-3569 Pres: Robert E. Ohnstad SIC: 2731 Business Description: Barbershop & hair cutting skills book publishing Employs: 2 Sales: Under \$500,000 Estab: 1985 Sole Ownership Distrib: International

Company Name: Ye Olde Butcher Shoppe Address: 902 7th St. NW City: Rochester State: MN Zip: 55901 Phone: 507-282-5908 Fax: 507-282-8121 Owner: Terry Timm SIC: 2011 NAICS: 311611 Business Description: Meat processing & packaging Employs: 20 Estab: 1974 Sales: \$2.6-5 million Distr: Local Website: www.yeoldebutchershoppe.com Privately owned corporation Company Name: Zumbrota Bearing & Gear, Inc. Address: 622 West First Street City: Zumbrota State: MN Zip: 55992 Phone: 507-732-7994 Fax: 507-732-5432 Owner: Mark Mangan SIC: 3714 Business Description: Transfer cases, manual & rebuilt automotive transmissions Employs: 24 Estab: 1989 Website: www.zbag.com Sales: \$6 million Distr: National Privately owned corporation

Standard Industrial Classification (SIC) Code Section - Manufacturing SIC Codes

<u>Group</u>	Description
20	Food and Kindred Products
22	Textile Mill Products
23	Apparel/Finished Products from Fabrics
24	Lumber Wood Products
25	Furniture and Fixtures
26	Paper and Allied Products
27	Printing, Publishing, and Allied Products
28	Chemicals and Allied Products
29	Petroleum Refining
30	Rubber and Misc. Plastic Products
31	Leather and Leather Products
32	Stone, Clay, Glass, and Concrete Products
34	Fabricated Metal Products
35	Industrial/Commercial Machinery
36	Electronic and Electronic Equipment/Computers
37	Transportation Equipment
38	Measuring, Analyzing and Controlling Instruments,
	Photographic, Medical and Optical Goods
39	Miscellaneous Manufacturing Industries

North American Industry Classification System - Manufacturing NAICS Code

Subsector	Description
311	Food Manufacturing
312	Beverage and Tobacco Product Manufacturing
313	Textile Mills
314	Textile Product Mills
315	Apparel Manufacturing
316	Leather and Allied Product Manufacturing
321	Wood Product Manufacturing
322	Paper Manufacturing
323	Printing and Related Support Activities
324	Petroleum and Coal Products Manufacturing
325	Chemical Manufacturing
326	Plastics and Rubber Products Manufacturing
327	Nonmetallic Mineral Product Manufacturing
331	Primary Metal Manufacturing
332	Fabricated Metal Product Manufacturing
333	Machinery Manufacturing
334	Computer Electronic Product Manufacturing
335	Electrical Equipment, Appliance, and Component Manufacturing
336	Transportation Equipment Manufacturing
337	Furniture and Related Product Manufacturing
339	Miscellaneous Manufacturing